

## India

### Neutral (no change)

#### **Highlighted Companies**

### Container Corp of India Ltd ADD, TP Rs814, Rs647 close

We expect the commissioning of the dedicated freight corridor (DFC) between Sep 2021 and Mar 2023 to drive volume growth 105% over FY21-24F.

# Adani Ports & Special Economic Zone Ltd

HOLD, TP Rs742, Rs765 close

We have a Hold on Adani Ports as (a) it is trading at a 7% premium to its five-year average EV/EBITDA and (b) its recent volume CAGR (7% in FY19-1QFY22) is lower than the 10% CAGR in FY17-20.

### InterGlobe Aviation Ltd REDUCE, TP Rs1165, Rs2036 close

We expect total traffic for Indian carriers in FY23F to be similar to FY20 as we estimate a 37% decline in domestic business travel over FY20-23F. We factor in a 7% decline in Indigo's EBITDAR/ ASK in FY23F (vs. FY20) due to downward pressure on tariffs due to weak volumes.

### **Summary Valuation Metrics**

P/E (x)	Mar21-A	Mar22-F I	Mar23-F
Container Corp of India Ltd	83.65	25.76	14.87
Adani Ports & Special Economic Zone Ltd	31.13	30.75	21.67
InterGlobe Aviation Ltd	-18.64	-29.37	987.01
P/BV (x)	Mar21-A	Mar22-F I	Mar23-F
Container Corp of India Ltd	3.86	3.54	3.10
Adani Ports & Special Economic Zone Ltd	5.08	4.08	3.55
InterGlobe Aviation Ltd	47.16	-77.83	-84.49
Dividend Yield	Mar21-A	Mar22-F I	Mar23-F
Container Corp of India Ltd	0.77%	1.55%	2.69%
Adani Ports & Special Economic Zone Ltd	0.80%	0.68%	0.96%

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# **Transport Infra - Overall**

# 3QFY22 Transport Infra Preview

- In 3QFY22, we expect 20% yoy EBITDA growth for Concor and 12% yoy EBITDA decline for Adani Ports (ADSEZ).
- We expect a yoy improvement of performance in aviation as domestic traffic is likely to be ~80% of the pre-Covid level.
- Considering the concerns on air traffic and expensive valuations of five out of seven stocks in our coverage, we have a Neutral rating on the sector.

#### Strong railway volumes in 3QFY22F

Rail Cargo (tonne KM: TKM) grew 14% yoy and Containers (TKM) by 11% yoy. 3QFY22 rail cargo is strong, especially as this is on the back of 11% yoy growth in 3QFY21. However, just 4% yoy growth in EXIM (export-import) containers is disappointing, especially post the start of the Dedicated Freight Corridor (DFC: Mundra and GPPV are connected). We believe this is due to the weak cargo of APSEZ (13% yoy decline) and Gujarat Pipavav (21% yoy decline in Containers). We expect 20% yoy and 18% qoq growth in Concor's EBITDA. We believe Concor should witness a spurt in volumes in 2HFY22F-FY24F as DFC is now operational. We expect Blue Dart's EBITDA to decline 10% yoy, driven by a decline in the proportion of high-margin Air Cargo business.

# Ports 3QFY22F: Weak yoy volume growth for the sector

Major Ports (MPs) + APSEZ cargo dipped 2% yoy. MPs' cargo grew 2% yoy. At MPs, Containers grew 9% yoy, Coal declined 1% yoy. Among ports, JNPT grew 11% yoy. APSEZ's volume (excluding Krishnapatnam and Gangavaram [GPL]) of 58mt declined 13% yoy. In its 2QFY22 concall, APSEZ guided for ~355mt cargo, including 39mt from GPL. This implies ~315mt guidance ex GPL. 9MFY22 volume was 234.3mt (including GPL: 22.9mt). Ex GPL, 9MFY22 volume was 211.4mt, implying a requirement of 105mt in 4QFY22 to reach guidance of 316mt (ex GPL). This requires 43% yoy growth for 4QFY22F, in our view. We expect ADSEZ's 3QFY22F EBITDA (excluding SEZ) to decline 13% yoy. We expect GPPV's 3QFY22F sales to decline 15% yoy, in line with volumes.

# Aviation: Domestic traffic is likely to be 80% of pre-Covid level

Domestic/ International air passenger traffic in Oct-Nov 2021 was 78%/ 40% of Oct-Nov 2019 level (pre-Covid). We expect IndiGo's revenue to rise 39% yoy due to (a) a 15% rise in ASK, (b) 14% rise in tariff and (c) 3% rise in passenger load factor. We expect IndiGo's EBITDAR to grow 41% yoy, in line with sales as we expect the tariff hike to be offset by the 40% yoy rise in cost of fuel. We expect SpiceJet's revenue to rise 57% yoy due to (a) 17% rise in ASK, (b) 11% rise in tariff. We expect its EBITDAR to rise 72% yoy to Rs4.3bn.

#### Maintain sector Neutral; Add Concor, Hold APSEZ, Reduce IndiGo

We have an Add on Concor due to the likely boost to its volumes post the commissioning of the DFC. We have a Reduce on IndiGo as we estimate total traffic for Indian carriers in FY23F would be similar to FY20 due to our estimated 37% decline in domestic business travel over FY20-23F. We have a Hold on Adani Ports as (a) it is trading at 7% premium to its five-year average EV/EBITDA and (b) recent volume CAGR (7% in FY19-1QFY22) is lower than 10% CAGR in FY17-20. A sharp economic downturn is the key risk, as it could negatively impact volumes for ports, logistics and aviation companies.

(Rs m)	Revenue	yoy %	qoq %	<b>EBITDA</b>	yoy %	qoq %	Adj. PAT	yoy %	qoq %
Adani Ports	34,650	(8)	(2)	21,854	(12)	(1)	11,928	(17)	(1)
Gujarat Pipavav	1,685	(15)	(13)	947	(20)	(13)	488	(18)	(4)
Concor	19,900	13	9	5,038	20	18	3,261	18	23
VRL Logistics	6,336	12	(0)	1,047	6	(8)	434	9	(12)
Blue Dart Express	10,376	0	(8)	2,281	(9)	(17)	821	(8)	(30)
IndiGo	68,281	39	22	10,203	60	570	(6,974)		
SpiceJet	26,487	57	97	1,304	(29)	-	(2,238)		





# 3QFY22F results preview

Company	3QFY22F	3QFY21	yoy %	2QFY22	qoq %	Comments		
Adani Ports (Consolidated)			•					
Sales (Rs m)	34,650	37,465	(7.5)	35,324	(1.9)			
SEZ Income (Rs m)	250	20	, ,	250	` ,	\\\\ ADOEZ'- EDITDA (		
EBITDA (Rs m)	21,854	24,880	(12.2)	22,068	(1.0)	We expect ADSEZ's EBITDA (excluding SEZ income to decline 13% yoy, similar to its 12% yoy volume		
EBITDA excluding SEZ (Rs m)	21,604	24,860	(13.1)	21,818	(1.0)			
EBITDA margin %	63.1	66.4	, ,	62.5	` ,	decline.		
Cargo volume (Mn Tonne)	68	76	(11.6)	68	(1.1)			
Adj. PAT (Rs m)	11,928	14,329	(16.8)	12,065	(1.1)			
Concor (Standalone)	,	,	, ,	,	` ′			
Sales (Rs m)	19,900	17,538	13.5	18,239	9.1	O 1 1 11 1 (TELL) 0.00/		
EBITDA (Rs m)	5,038	4,215	19.5	4,265	18.1	Concor's handled cargo (TEU) grew 6.8% yoy in		
EBITDA margin %	25.3	24.0		23.4		3QFY22. We expect 20% yoy growth in Concor's		
Volume handled (KTEU)	1,032	966	6.8	981	5.2	EBITDA, driven by volumes and tariff hike.		
Adj. PAT (Rs m)	3,261	2,761	18.1	2,642	23.5			
Gujarat Pipavav (Standalone)	-, -	, -		,-				
Sales (Rs m)	1,685	1,984	(15.1)	1,947	(13.5)			
EBITDA (Rs m)	947	1,184	(20.0)	1,090	(13.1)	We expect GPPV's sales to decline 20%yoy, due to		
EBITDA margin %	56.2	59.7	, ,	56.0	`	17% yoy volume decline.		
Cargo volume (Mn Tonne)	3.2	3.9	(16.7)	3.9	(17.6)			
Adj. PAT (Rs m)	488	597	(18.3)	511	(4.4)			
VRL Logistics (Standalone)			( /	-	` /			
Sales (Rs m)	6,336	5,634	12.5	6,364	(0.4)			
EBITDA (Rs m)	1,047	988	5.9	1,133	(7.6)	We estimate 6% yoy rise in EBITDA driven by ~3%		
EBITDA margin %	16.5	17.5		17.8	`	volume growth in goods transport segment.		
Adj. PAT (Rs m)	434	397	9.2	495	(12.3)			
Blue Dart Express (Consolidated)					` '			
Sales (Rs m)	10,376	10,371	0.0	11,236	(7.7)	M		
EBITDA (Rs m)	2,281	2,520	(9.5)	2,752	(17.1)	We estimate 10% yoy decline in EBITDA driven by		
EBITDA margin %	22.0	24.3	,	24.5	`	decline in proportion of high margin air cargo business		
Adj. PAT (Rs m)	821	889	(7.7)	1,172	(30.0)			
IndiGo (Standalone)			, ,	,	` '			
Sales (Rs m)	68,281	49,100	39.1	56,085	21.7	We expect IndiGo's revenue to rise 39% yoy due to (a)		
EBITDAR (Rs m)	26,235	18,530	41.6	16,791	56.2	15% yoy rise in ASK, (b) 75% PLF vs. 72% yoy, and (c)		
EBITDA (Rs m)	10,203	6,365	60.3	1,522	570.3	14% yoy rise in tariff partly driven by 40% yoy rise in		
EBITDA margin %	14.9	13.0		2.7		price of domestic Air Turbine Fuel.		
Adj. PAT (Rs m)	(6,974)	(8,306)		(14,411)		•		
SpiceJet (Standalone)	, , ,	, ,		, ,				
Sales (Rs m)	26,487	97.3	We expect a F70/ year rise in response for Color let due					
EBITDAR (Rs m)	4,343	16,866 2,517	72.6	13,426 (1,373)		We expect a 57% you rise in revenue for SpiceJet due		
EBITDA (Rs m)	1,304	1,846	(29.4)	(3,095)		to (a) a 17% yoy rise in ASK, (b) similar PLF yoy and		
EBITDA margin %	4.9	10.9	, ,	(23.1)		(c) 11% yoy rise in tariff.		
Adj. PAT (Rs m)	(2,238)	(570)		(5,617)				



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Score Range:	90 - 100	80 – 89	70 - 79	Below 70	No Survey Result
Description:	Excellent	Very Good	Good	N/A	N/A





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Corporate Governance Report of Thai Listed Companies (CGR). CG Rating by the Thai Institute of Directors Association (Thai IOD) in 2021, Anti-Corruption 2021

ADVANC - Excellent, Certified, AMATA - Excellent, Certified, ANAN - Excellent, n/a, AOT - Excellent, n/a, AP - Excellent, Certified, ASP - Excellent, n/a, AWC - Excellent, Declared, AU - Good, n/a, BAM - Very Good, Certified, BAY - Excellent, Certified, BBL - Excellent, Certified, BCH - Very Good, Certified, BCP - Excellent, Certified, BCPG - Excellent, Certified, BDMS - Excellent, n/a, BEAUTY - Good, n/a, BEM - Excellent, n/a BH -Good, n/a, BJC - Very Good, n/a, BLA - Very Good, Certified, BTS - Excellent, Certified, CBG - Very Good, n/a, CCET - n/a, n/a, CENTEL -Excellent, Certified, CHAYO - Very Good, n/a, CHG - Very Good, n/a, CK - Excellent, n/a, COM7 - Excellent, Certified, CPALL - Excellent, Certified, CPF - Excellent, Certified, CPN - Excellent, Certified, CPNREIT - n/a, n/a, CRC - Excellent, Declared, DELTA - Excellent, Certified, DDD - Excellent, n/a, DIF - n/a, n/a, DOHOME - Very Good, Declared, DREIT - n/a, n/a, DTAC - Excellent, Certified, ECL - Excellent, Certified, EGCO - Excellent, Certified, EPG - Excellent, Certified, ERW - Very Good, Certified, GFPT - Excellent, Certified, GGC - Excellent, Certified, GLOBAL - Excellent, n/a, HANA - Excellent, Certified, HMPRO - Excellent, Certified, HUMAN - Good, n/a, ICHI - Excellent, Certified, III - Excellent, Declared, INTUCH -Excellent, Certified, IRPC - Excellent, Certified, ITD - Very Good, n/a, IVL - Excellent, Certified, JASIF - n/a, n/a, JKN - n/a, Certified, JMT - Very Good, n/a, KBANK - Excellent, Certified, KCE - Excellent, Certified, KEX - Very Good, Declared, KKP - Excellent, Certified, KSL - Excellent, Certified, KTB - Excellent, Certified, KTC - Excellent, Certified, LH - Excellent, n/a, LPN - Excellent, Certified, M - Very Good, Certified, MAKRO - Excellent, Certified, MC - Excellent, Certified, MEGA - Very Good, n/a, MINT - Excellent, Certified, MTC - Excellent, Certified, NETBAY - Very Good, n/a, NRF - Very Good, Declared, OR - Excellent, n/a, ORI - Excellent, Certified, OSP - Excellent, n/a, PLANB - Excellent, Certified, PRINC - Very Good, Certified, PR9 - Excellent, Declared, PSH - Excellent, Certified, PTT - Excellent, Certified, PTTEP - Excellent, n/a, PTTGC - Excellent, Certified, QH Excellent, Certified, RAM - n/a, n/a, RBF - Very Good, n/a, RS - Excellent, Declared, RSP - Good, n/a, S - Excellent, n/a, SAK - Very Good, Declared, SAPPE - Very Good, Certified, SAWAD - Very Good, n/a, SCB - Excellent, Certified, SCC - Excellent, Certified, SCGP - Excellent, Declared, SECURE - n/a, n/a, SHR - Excellent, n/a, SIRI - Excellent, Certified, SPA - Very Good, n/a, SPALI - Excellent, Certified, SPRC - Excellent, Certified, SSP - Good, Certified, STEC - Excellent, n/a, SVI - Excellent, Certified, SYNEX - Very Good, Certified, TCAP - Excellent, Certified, THANI - Excellent, Certified, TIDLOR - n/a, Certified TISCO - Excellent, Certified, TKN - Very Good, n/a, TOP - Excellent, Certified, TRUE - Excellent, Certified, TTB - Excellent, Certified, TU - Excellent, Certified, TVO - Excellent, Certified, VGI - Excellent, Certified, WHA - Excellent, Certified, WHART - n/a, n/a, WICE - Excellent, Certified, WORK - Good, n/a.

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recommendation i	Tallework
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Add	The stock's total return is expected to exceed 10% over the next 12 months.
Hold	The stock's total return is expected to be between 0% and positive 10% over the next 12 months.
Reduce	The stock's total return is expected to fall below 0% or more over the next 12 months.
,	eturn of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net estock. Stock price targets have an investment horizon of 12 months.
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Neutral	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.
Underweight	An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.
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Neutral	A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.
Underweight	An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.