

India sneak peek

Published research

Quick analysis

Paints - Channel checks point towards weak momentum continuing in 2Q

Top Investment Idea

Money Military & Markets-XXV - Fragile Fronts: Ukraine, Europe & US limits satish.kumar@incredresearch.com

- Ukraine and Europe face manpower and fiscal limits against Russia, while the US depends on dollar supremacy to sustain its global power.
- US President Donald Trump's tools are limited, leaving Indian IT exposed to some action likely (H1-B) but tariff on IT imports/outsourcing ban ruled out.
- Gold stays strongest; exporters set for a sharp rebound with the inevitable US-India thaw in relations. Small-caps set to outperform in the next 12 months.

What's in the news (Click on news for more information)

- TVS Motor, ALT Mobility partner to deploy 3,000 e-three wheelers in FY26
- Swiggy to launch Toing, a standalone app for affordable food options
- GST rate reset may hand micro SUVs the crown over hatchbacks
- L&T gets large order for Mumbai-Ahmedabad bullet train project
- Sanctioned oil tanker nears Adani Port laden with Russian crude

Expert speak

- Adhish Patil, CFO Aarti Drugs
- Rajiv Rajgopal, CMD Akzo Nobel
- Vivek Singh, MD & CEO Sona BLW Precision Forgings
- Abhay Soi, CMD Max Healthcare Institute
- Aamer Bijli, Business Administrative PVR

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- Our channel checks point towards a weak momentum continuing in 2QFY26F led by monsoons and adverse weather conditions in certain regions. Rebating intensity remains high, with aggression at the entry level/economy categories expected to continue to drag overall sales mix for paint majors.
- Owing to excessive rainfall and adverse weather conditions in certain regions,
 North India is expected to remain weak this quarter while other markets are expected to see relatively steady volume growth.
- We reiterate our REDUCE ratings on Kansai Nerolac and Asian Paints. Kansai Nerolac is expected to see a higher impact this quarter owing to higher dependence on sales mix in North India. We continue to prefer Berger Paints and reiterate our HOLD rating.



Actionable Ideas ➤ Top

Figure 1: Top Buys (All ADD Ratings)					
Company	Bloomberg Ticker	Market Capital (Rs bn)	Price	Target Price	Up/down (%) Analyst Name
Large Cap					
HDFC Bank	HDFCB IN	14,848	967	1,125	16% Bhavik Shah
Tata Consultancy Services	TCS IN	11,259	3,112	3,818	23% Abhishek SHINDADKAR
Bajaj Finance Ltd	BAF IN	6,284	1,010	1,100	9% Meghna LUTHRA
Maruti Suzuki	MSIL IN	4,799	15,265	17,677	16% Pramod AMTHE
Axis Bank	AXSB IN	3,426	1,104	1,430	29% Bhavik Shah
NTPC Ltd	NTPC IN	3,211	331	390	18% Ishan VERMA
Bajaj Auto	BJAUT IN	2,520	9,025	9,944	10% Pramod AMTHE
Shriram Finance Limited	SHFL IN	1,173	624	870	40% Meghna LUTHRA
Mid-cap					
Lupin Ltd	LPC IN	935	2,046	2,400	17% Yogesh SONI
Container Corp of India Ltd	CCRI IN	423	556	970	74% Rajarshi MAITRA
Ajanta Pharma Ltd	AJP IN	319	2,550	3,100	22% Yogesh SONI
Deepak Fertilisers & Petrochemicals Corp. Ltd.	DFPC IN	178	1,408	2,051	46% Pratyush KAMAL
Small-cap					
Skipper Limited	SKIPPER IN	63	543	612	13% Ishan VERMA
Thyrocare Technologies Ltd.	THYROCAR IN	63	1,190	1,400	18% Yogesh SONI
E2E Network	E2E IN	60	3,014	3,245	8% Abhishek SHINDADKAR
Camlin Fine Sciences	CFIN IN	41	221	428	94% Satish KUMAR
TCPL Packaging Ltd	TCPL IN	31	3,411	4,530	33% Nishant BAGRECHA
Globus Spirits Ltd	GBSL IN	31	1,055	1,850	75% Nitin AWASTHI
					SOURCES: INCRED RESEARCH, BLOOMBER

Figure 2: Top Sells (All REDUCE Ratings)						
Company	Bloomberg Ticker	Market Capital (Rs bn)	Price	Target Price	Up/down (%) Analyst Name	
Large Cap						
InterGlobe Aviation Ltd	INDIGO IN	2,214	5,729	3,030	-47% Rajarshi MAITRA	
Tata Steel	TATA IN	2,113	169	82	-52% Satish KUMAR	
Mid-cap						
Clean Science and Technology	CLEAN IN	123	1,154	683	-41% Satish KUMAR	
					SOURCES: INCRED RESEARCH, BLOOMBERG	

InCred coverage universe



Recent published research ➤ Top

Figure 3: Report	t links	
Date	Analyst	Report Title
14 Sep 2025	Satish Kumar	Strategy Note - Great Nicobar: India's Indo-Pacific hub
13 Sep 2025	Pramod Amthe	Auto & Parts - Overall - GST cut to trigger cyclical demand recovery (Overweight-Upgrade)
12 Sep 2025	Meghna Luthra	Nippon Life India Asset Management Ltd - Roundtable with CEO: Resilient we stay (ADD-Maintained)
10 Sep 2025	Meghna Luthra	Home First Finance company - Branch visit update (ADD-Maintained)
10 Sep 2025	Meghna Luthra	Financial Services - AMCs - Equity fund investors turn cautious (Overweight-Maintained)
09 Sep 2025	Ishan Verma	Power - Monthly Update - Aug 2025 (Overweight-Maintained)
08 Sep 2025	Pramod Amthe	Samvardhana Motherson International Ltd - Sales ambition at a new high (ADD-Maintained)
06 Sep 2025	Satish Kumar	Strategy Note - Fragile Fronts: Ukraine, Europe & US limits
05 Sep 2025	Shakthi Karanam	Hospitals - ART market grows amid rising infertility (Overweight-Maintained)
03 Sep 2025	Pramod Amthe	Strategy Note - High-conviction ideas - Sep 2025
02 Sep 2025	Pramod Amthe	Autos - Aug 2025 auto sales volume performance (Neutral-Maintained)
31 Aug 2025	Satish Kumar	Strategy Note - US trade policy is illogical—don't seek logic
31 Aug 2025	Nishant Bagrecha	Cement - Invoice price hike; pan-India price dip (Overweight-Maintained)
30 Aug 2025	Rajarshi Maitra	Delhivery - Headwinds on the horizon (REDUCE-Initiate)
29 Aug 2025	Pramod Amthe	Strategy Note - All hopes on festive season-led policy action
29 Aug 2025	Meghna Luthra	Financial Services - Overall - Credit Card Monthly: Rising ticket sizes (Overweight-Maintained)
29 Aug 2025	Shakthi Karanam	Apollo Hospitals and Enterprises - Rise in healthcare spending is quite positive (ADD-Initiate)
27 Aug 2025	Abhishek Shindadkar	E2E Network - IndiaAl order win improves growth visibility (ADD-Maintained)
24 Aug 2025	Satish Kumar	Strategy Note - Trump tantrums- Unintended benefit to India
22 Aug 2025	Meghna Luthra	Financial Services - Overall - 1Q Review: NBFCs slow down, AMCs shine (Overweight-Maintained)

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Figure 4: Re	port links	
Date	Analyst	Report Title
12 Sep 2025	Satish Kumar	Chemicals - The Game of Luck in a Company's Life: The Story of Indian Chemical Names
12 Sep 2025	Shakthi Karanam	Hospitals - India's Preventive Healthcare and Elective Surgeries: A growth theme for 2025 and beyond
11 Sep 2025	Pratyush Kamal	Global LNG market outlook amid surging supply and stable demand; ~50 MT new liquefaction capacity in the next 6 months, and EU storage capacity is at 78% currently
07 Sep 2025	Satish Kumar	Camlin fine sciences - Chinese vanillin imports into the U.S. have collapsed to near zero, while Indian CIF prices stand at ~US\$19/kg in July 2025
07 Sep 2025	Rajarshi Maitra	Ports – Aug 2025 - Steady growth (driven by Adani Ports), tad ahead of 1QFY26 & lower than 4QFY25
06 Sep 2025	Pramod Amthe	Samvardhana Motherson International Ltd - 5-year plan – sustained ROCE recovery key than sales targets
06 Sep 2025	Rajarshi Maitra	SpiceJet 1QFY26 - Weak result – low margin & volume, need quick scale-up to reduce losses
04 Sep 2025	Pramod Amthe	Automobile sector - GST cut to aid demand revival
04 Sep 2025	Pratyush Kamal	Deepak Fertilisers and Petrochemicals Corporation Limited (DFPCL) - GST Reforms Trim Deepak Fertilisers Incentives While Igniting Nitric Acid Demand Surge
03 Sep 2025	Satish Kumar	Chemplast Sanmar - Adani's expansion projects are unlikely to be a dampener; domestic PVC prices are rising after ADD, while valuations are near multi-year lows.
02 Sep 2025	Ishan Verma	Adani Power - Recent wins reinforce thermal leadership
02 Sep 2025	Pramod Amthe	Ashok Leyland - Ashok Leyland to Invest in the EV Battery Ecosystem
02 Sep 2025	Nitin Awasthi	Sugar Sector - Too Much Sugar, Not Enough Truth
30 Aug 2025	Bhavik Shah	Banks - Monthly sectoral credit trend by RBI – July 2025
28 Aug 2025	Rajarshi Maitra	Domestic aviation (July 25): Domestic traffic declined 3.4% yoy (post last 2 months of just 2.3% yoy rise), Tepid PLF
28 Aug 2025	Shubham Dalia	NVIDIA Q2FY26 Results - Data Center Segment Achieves Record Revenue of \$41.1 Billion, Up 56% YoY
28 Aug 2025	Pratyush Kamal	Changing Trends in Brent and Henry Hub Indexation Drive Long-Term LNG Contract Strategies
27 Aug 2025	Satish Kumar	Chemplast Sanmar-ADD has started to drive PVC prices up in India. PVC prices rose by 10% on 27th August 2025
25 Aug 2025	Ishan Verma	Power Sector - Supreme Court and MoP in action- can your electricity bill increase to liquidate DISCOMs RA?
23 Aug 2025	Shubham Dalia	Aerospace & Defence - As highlighted earlier, India finally moves ahead with Safran for 61,000Cr AMCA jet engine project DRDO's Kaveri engine to be repurposed



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India sneak peek | September 16, 2025

Recommendation Framework

Stock Ratings Definition:

Add The stock's total return is expected to exceed 10% over the next 12 months.

Hold The stock's total return is expected to be between 0% and positive 10% over the next 12 months.

Reduce The stock's total return is expected to fall below 0% or more over the next 12 months.

The total expected return of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net dividend yields of the stock. Stock price targets have an investment horizon of 12 months.

Sector Ratings Definition:

Overweight An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.

Neutral A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.

Underweight An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.

Country Ratings Definition

Overweight An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.

Neutral A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.

Underweight An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.