

India sneak peek

Published research

Autos (Neutral - Maintained) - May 2025 auto sales volume performance

Cement (Overweight - Maintained) - South goes for discounts after sharp hikes

Cement (Overweight - Maintained) - An encouraging fiscal year-end performance

Top Investment Idea

Balkrishna Industries Ltd (REDUCE - Downgrade, TP: Rs2,400) - Car tyre expansion is long-gestation project pramod.amthe @incredresearch.com

- 4Q EPS dip of a sharp 25% and 18% qoq to Rs18.6 disappointed, which was due to lower gross margin, higher interest costs and lower other income.
- Considering the tariff impact on US exports, we cut FY26F EPS by 14%.
 Car/truck tyre expansion to be FY27F margin-dilutive, leading to 12% EPS cut.
- Due to a new segment demanding large capex & production process transition, we cut target P/E to a 10% discount to the mean, leading to a REDUCE rating.

What's in the news (Click on news for more information)

- · TotalEnergies plans to boost LNG sales from US to India, says CEO
- Toyota Industries likely to accept \$42 billion takeover bid by group firms
- Indian Oil to complete Panipat, Gujarat refinery expansions by December
- HCLTech partners with UiPath to drive AI automation for global enterprises
- NTPC Green partners with Honeywell to explore SAF production in India

Expert speak

- Sunita Reddy, JMD Apollo Hospital
- Rakesh Sharma, ED Bajaj Auto 🖂
- Ruchir Agarwal, MD Mazagon Dock
- Keshav Bhajanka, ED Century Plyboards (India)
- Vartika Shukla, CMD Engineers India

Alternative research desk

Trading desk



Actionable Ideas
InCred coverage universe
Recent published research

InCred Institutional Equities Research

T (91) 22 4161 1500

E inst.research@incredcapital.com



Published research ➤ Top

Autos (Neutral - Maintained) - May 2025 auto sales volume performance pramod.amthe @incredresearch.com

- Volume growth improves in two-wheelers and tractors while it's a mixed trend for OEMs in car and truck segments.
- While improving macroeconomic trends (oil price, interest rate & monsoon) & gross margin growth comforts, companies' FY26F guidance is cautious.
- With the recent Nifty auto index's rise outperforming Nifty index, leading to forward P/E valuation close to its mean, we maintain our Neutral sector rating.

Cement (Overweight - Maintained) - South goes for discounts after sharp hikes *nishant.bagrecha@incredresearch.com*

- Our channel check shows that in May 2025 prices were up by 0.4% MoM and
 ~3% vs. 4Q exit prices. Hikes in South enter discount phase post May peak.
- Dealers believe that demand could remain impacted due to the early onset of monsoon; however, good rainfall can contribute further to rural recovery.
- South & East India-based players are placed better following the improvement in unit EBITDA in 1QFY26F, with prices continuing to outperform in QTD.

Cement (Overweight - Maintained) - An encouraging fiscal year-end performance

nishant.bagrecha@incredresearch.com

- In 4Q, volume grew by 5-6% yoy. UTCEM, JKCE & ACEM outperformed the industry with higher growth. Industry growth expected at ~6-8% in FY26F.
- Avg. unit EBITDA up by ~Rs282 qoq in 4Q, driven by stable prices and benefits
 of cost savings. We expect the south and east regions to perform better in 1Q.
- We maintain our Overweight stance on the cement sector and prefer Ultratech Cement and Birla Corporation as our top stock picks in the cement sector.



Actionable Ideas ➤ <u>Top</u>

Figure 1: Top Buys (All ADD Ratings)						
Company	Bloomberg Ticker	Market Capital (Rs bn)	Price	Target Price	Up/down (%)	Analyst Name
Large Cap						
HDFC Bank	HDFCB IN	14,796	1,932	2,200	14%	Meghna LUTHRA
Tata Consultancy Services	TCS IN	12,482	3,450	3,589	4%	Abhishek SHINDADKAR
Bajaj Finance Ltd	BAF IN	5,667	9,119	10,800	18%	Meghna LUTHRA
Maruti Suzuki	MSIL IN	3,864	12,290	13,621	11%	Pramod AMTHE
JltraTech Cement Ltd	UTCEM IN	3,299	11,195	13,550	21%	Nishant BAGRECHA
Axis Bank	AXSB IN	3,702	1,194	1,430	20%	Bhavik Shah
Adani Ports & Special Economic Zone Ltd	ADSEZ IN	3,171	1,468	1,457	-1%	Rajarshi MAITRA
Bajaj Auto	BJAUT IN	2,377	8,514	10,400	22%	Pramod AMTHE
Shriram Finance Limited	SHFL IN	1,208	643	830	29%	Jignesh SHIAL
Cipla Ltd	CIPLA IN	1,187	1,470	1,680	14%	Yogesh SONI
Mid-cap						
_upin Ltd	LPC IN	895	1,961	2,400	22%	Yogesh SONI
Marico Ltd	MRCO IN	913	704	750	6%	Rohan KALLE
JPL Limited	UPLL IN	517	636	1,289	103%	Satish KUMAR
Petronet LNG	PLNG IN	457	305	519	70%	Pratyush KAMAL
Container Corp of India Ltd	CCRI IN	474	778	970	25%	Rajarshi MAITRA
Small-cap						
Ajanta Pharma Ltd	AJP IN	319	2,554	3,100	21%	Yogesh SONI
Deepak Fertilisers & Petrochemicals Corp. Ltd.	DFPC IN	187	1,480	2,051	39%	Pratyush KAMAL
Birla Corporation Ltd	BCORP IN	107	1,384	1,530	11%	Nishant BAGRECHA
Ethos Limited	ETHOSLTD IN	68	2,798	3,400	22%	Rohan KALLE
Skipper Limited	SKIPPER IN	56	486	612	26%	Ishan VERMA
Γhyrocare Technologies Ltd.	THYROCAR IN	54	1,011	1,010	0%	Yogesh SONI
TCPL Packaging Ltd	TCPL IN	35	3,877	4,380	13%	Nishant BAGRECHA
Globus Spirits Ltd	GBSL IN	28	953	1,584	66%	Nitin AWASTHI

Figure 2: Top Sells (All REDUCE Ratings)						
Company	Bloomberg Ticker	Market Capital (Rs bn)	Price	Target Price	Up/down (%)	Analyst Name
Large Cap						
InterGlobe Aviation Ltd	INDIGO IN	2,061	5,333	3,030	-43%	Rajarshi MAITRA
Tata Steel	TATA IN	1,985	159	82	-48%	Satish KUMAR
Mid-cap						
Clean Science and Technology	CLEAN IN	160	1,506	683	-55%	Satish KUMAR
1					SOURCES	S: INCRED RESEARCH, BLOOMBERG

InCred coverage universe



Recent published research ➤ Top

Figure 3: Repor	t links	
Date	Analyst	Report Title
02 Jun 2025	Nishant Bagrecha	Cement - An encouraging fiscal year-end performance (Overweight-Maintained)
02 Jun 2025	Nishant Bagrecha	Cement - South goes for discounts after sharp hikes (Overweight-Maintained)
02 Jun 2025	Pramod Amthe	Autos - May 2025 auto sales volume performance (Neutral-Maintained)
01 Jun 2025	Meghna Luthra	Spandana Sphoorty Financial - Shrinking to survive; looking to revive (HOLD-Maintained)
01 Jun 2025	Yogesh Soni	Ipca Laboratories Ltd - Growth & margin improvement to sustain (ADD-Maintained)
30 May 2025	Yogesh Soni	Alkem Laboratories Ltd - Chasing growth over profitability (HOLD-Downgrade)
30 May 2025	Pramod Amthe	Bajaj Auto - New EV launches to strengthen dominance (ADD-Maintained)
30 May 2025	Pramod Amthe	Samvardhana Motherson International Ltd - New business verticals kick off (ADD-Maintained)
29 May 2025	Nishant Bagrecha	JK Lakshmi Cement - Profitability led by volume and realization (ADD-Maintained)
29 May 2025	Pramod Amthe	Bosch Ltd - Sales growth recovery is difficult to sustain (REDUCE-Maintained)
29 May 2025	Abhishek Shindadkar	Birlasoft - Weak execution continues (HOLD-Maintained)
28 May 2025	Satish Kumar	Strategy Note - Balochistan & KPK - determinants of future Asia
28 May 2025	Pramod Amthe	Timken Ltd - Tepid sales momentum prolongs (REDUCE-Maintained)
28 May 2025	Ishan Verma	Adani Power Ltd - A pure play in thermal power space (ADD-Initiate)
27 May 2025	Nishant Bagrecha	J K Cement Ltd - Strong execution-backed performance (HOLD-Maintained)
27 May 2025	Abhishek Shindadkar	Sonata Software - Takeaways from non-deal roadshow (ADD-Maintained)
25 May 2025	Rajarshi Maitra	Astral Ltd Steady margin; expensive valuation (REDUCE-Maintained)
24 May 2025	Rajarshi Maitra	Container Corp of India Ltd - Keep the faith (ADD-Maintained)
24 May 2025	Nishant Bagrecha	Ramco Cements Ltd - Miss on all fronts; 1Q offers a sigh of relief (REDUCE-Downgrade)
24 May 2025	Pramod Amthe	Balkrishna Industries Ltd - Car tyre expansion is long-gestation project (REDUCE-Downgrade)

Latest Quick Analysis ➤ Top

Figure 4: Repo	art linke	
Date	Analyst	Report Title
31 May 2025	Bhavik Shah	Banks - Monthly sectoral credit trend by RBI – April 2025
30 May 2025	Shubham Dalia	India Al Mission - India to Add 14,000 More GPUs to Al Mission, Bringing Total to 32,000
30 May 2025	Shubham Dalia	FSN Ecommerce - NYKAA Q4 Results and Call Highlights Beauty maintains momentum, Fashion continues to disappoint with EBITDA dropping to -10.2%
30 May 2025	Rohan Kalle	TCPL Packaging Limited - 4QFY25 First Cut: Strong margin delivery despite weaker than expected sales growth
29 May 2025	Pramod Amthe	IT Services - Birlasoft 4QFY25 Earnings Update
29 May 2025	Shubham Dalia	NVIDIA Q1 FY26 Data centers revenue up 73% YoY Microsoft alone processed over 100 trillion tokens in Q1
29 May 2025	Abhishek Shindadkar	IT Services - Birlasoft 4QFY25 Earnings Update
28 May 2025	Satish Kumar	Deepak Nitrite Q4 FY25:Weak performance continues (after adjusting for ?161 crore Q4 government incentive) — once again, consensus estimates appear overly optimistic, resembling Excel-driven dreams rather than grounded financial forecasts
28 May 2025	Satish Kumar	Sail - Possibly the only steel stock with rational earnings estimates — no surprise, given that 80% of analysts maintain a sell/hold rating
27 May 2025	Nitin Awasthi	Agribusiness: From Field to Barn: Gene Editing Moves Up the Value Chain
27 May 2025	Pramod Amthe	Bosch - 4QFY25 Results First Cut
27 May 2025	Satish Kumar	Gujarat Fluorochemicals Ltd - Q4FY25 & FY25 First cut
27 May 2025	Nishant Bagrecha	JK Lakshmi Cement Ltd Strong profitability driven by better than expected uptick in vol and realisation
27 May 2025	Pramod Amthe	Tata Motors - Annual Report Analysis
27 May 2025	Ishan Verma	KEC International - 4QFY25 first cut: Strong revenue growth with margin expansion
27 May 2025	Niharika Agarwal	OneSource (UNRATED): Powers Global GLP-1 Demand with India's Most Advanced Assembly Network
26 May 2025	Rajarshi Maitra	Finolex Industries 4QFY25: Tepid result, but goq improvement is encouraging
25 May 2025	Satish Kumar	Camlin fine sciences - Vanillin - Expect Indian export prices to rise to US\$20/kg by H2 FY26F
25 May 2025	Ishan Verma	NTPC Ltd - 4QFY25: Steady growth with strong pipeline
24 May 2025	Satish Kumar	Camlin Fine Sciences - The company is firmly on track to achieve EBITDA in excess of ₹400 crore in FY26F



DISCLAIMER

This report (including the views and opinions expressed therein, and the information comprised therein) has been prepared by Incred Research Services Private Ltd. (formerly known as Earnest Innovation Partners Private Limited) (hereinafter referred to as "IRSPL"). IRSPL is registered with SEBI as a Research Analyst vide Registration No. INH000011024. Pursuant to a trademark agreement, IRSPL has adopted "Incred Equities" as its trademark for use in this report.

The term "IRSPL" shall, unless the context otherwise requires, mean IRSPL and its affiliates, subsidiaries and related companies. This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject IRSPL and its affiliates/group companies to registration or licensing requirements within such jurisdictions.

This report is being supplied to you strictly on the basis that it will remain confidential. No part of this report may be (i) copied, photocopied, duplicated, stored or reproduced in any form by any means; or (ii) redistributed or passed on, directly or indirectly, to any other person in whole or in part, for any purpose without the prior written consent of IRSPL.

The information contained in this report is prepared from data believed to be correct and reliable at the time of issue of this report.

IRSPL is not required to issue regular reports on the subject matter of this report at any frequency and it may cease to do so or change the periodicity of reports at any time. IRSPL is not under any obligation to update this report in the event of a material change to the information contained in this report. IRSPL has not any and will not accept any, obligation to (i) check or ensure that the contents of this report remain current, reliable or relevant; (ii) ensure that the content of this report constitutes all the information a prospective investor may require; (iii) ensure the adequacy, accuracy, completeness, reliability or fairness of any views, opinions and information, and accordingly, IRSPL and its affiliates/group companies (and their respective directors, associates, connected persons and/or employees) shall not be liable in any manner whatsoever for any consequences (including but not limited to any direct, indirect or consequential losses, loss of profits and damages) of any reliance thereon or usage thereof.

Unless otherwise specified, this report is based upon reasonable sources. Such sources will, unless otherwise specified, for market data, be market data and prices available from the main stock exchange or market where the relevant security is listed, or, where appropriate, any other market. Information on the accounts and business of company(ies) will generally be based on published statements of the company(ies), information disseminated by regulatory information services, other publicly available information and information resulting from our research. While every effort is made to ensure that statements of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable as of the date of the document in which they are contained and must not be construed as a representation that the matters referred to therein will occur. Past performance is not a reliable indicator of future performance. The value of investments may go down as well as up and those investing may, depending on the investments in question, lose more than the initial investment. No report shall constitute an offer or an invitation by or on behalf of IRSPL and its affiliates/group companies to any person to buy or sell any investments.

The opinions expressed are based on information which is believed to be accurate and complete and obtained through reliable public or other non-confidential sources at the time made (information barriers and other arrangements may be established, where necessary, to prevent conflicts of interests arising. However, the analyst(s) may receive compensation that is based on his/their coverage of company(ies) in the performance of his/their duties or the performance of his/their recommendations. In reviewing this report, an investor should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additional information is, subject to the duties of confidentiality, available on request. The report is not a "prospectus" as defined under Indian Law, including the Companies Act, 2013, and is not, and shall not be, approved by, or filed or registered with, any Indian regulator, including any Registrar of Companies in India, SEBI, any Indian stock exchange, or the Reserve Bank of India. No offer, or invitation to offer, or solicitation of subscription with respect to any such securities listed or proposed to be listed in India is being made, or intended to be made, to the public, or to any member or section of the public in India, through or pursuant to this report.

The research analysts, strategists or economists principally responsible for the preparation of this research report are segregated from the other activities of IRSPL. Information barriers and other arrangements have been established, as required, to prevent any conflicts of interests.

The research analysts, strategists or economists principally responsible for the preparation of this research report are segregated from the other activities of IRSPL. Information barriers and other arrangements have been established, as required, to prevent any conflicts of interests.

IRSPL may have issued other reports (based on technical analysis, event specific, short-term views, etc.) that are inconsistent with and reach a different conclusion from the information presented in this report.

Holding of Analysts/Relatives of Analysts, IRSPL and Associates of IRSPL in the covered securities, as on the date of publishing of this report

Research Analyst or his/her relative(s) or InCred Research Services Private Limited or our associate may have any financial interest in the subject company.

Research Analyst or his/her relatives or InCred Research Services Limited or our associates may have actual or beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of the Research Report.

Research Analyst or his/her relative or InCred Research Services Private Limited or our associate entities may have any other material conflict of interest at the time of publication of the Research Report.



In the past 12 months, IRSPL or any of its associates may have:

- a) Received any compensation/other benefits from the subject company,
- b) Managed or co-managed public offering of securities for the subject company,
- c) Received compensation for investment banking or merchant banking or brokerage services from the subject company,
- d) Received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company

We or our associates may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.

Research Analyst may have served as director, officer, or employee in the subject company.

We or our research analyst may engage in market-making activity of the subject company.

Analyst declaration

- The analyst responsible for the production of this report hereby certifies that the views expressed herein accurately and exclusively reflect his
 or her personal views and opinions about any and all of the issuers or securities analysed in this report and were prepared independently and
 autonomously in an unbiased manner.
- No part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendations(s) or view(s) in this report or based on any specific investment banking transaction.
- The analyst(s) has(have) not had any serious disciplinary action taken against him/her(them).
- The analyst, strategist, or economist does not have any material conflict of interest at the time of publication of this report.
- The analyst(s) has(have) received compensation based upon various factors, including quality, accuracy and value of research, overall firm
 performance, client feedback and competitive factors.

IRSPL and/or its affiliates and/or its Directors/employees may own or have positions in securities of the company(ies) covered in this report or any securities related thereto and may from time to time add to or dispose of, or may be materially interested in, any such securities.

IRSPL and/or its affiliates and/or its Directors/employees may do and seek to do business with the company(ies) covered in this research report and may from time to time (a) buy/sell the securities covered in this report, from time to time and/or (b) act as market maker or have assumed an underwriting commitment in securities of such company(ies), and/or (c) may sell them to or buy them from customers on a principal basis and/or (d) may also perform or seek to perform significant investment banking, advisory, underwriting or placement services for or relating to such company(ies) and/or (e) solicit such investment, advisory or other services from any entity mentioned in this report and/or (f) act as a lender/borrower to such company and may earn brokerage or other compensation. However, Analysts are forbidden to acquire, on their own account or hold securities (physical or uncertificated, including derivatives) of companies in respect of which they are compiling and producing financial recommendations or in the result of which they play a key part.

Registration granted by SEBI, membership of a SEBI recognized supervisory body (if any) and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

InCred Research Services Private Limited

Research Analyst SEBI Registration Number: INH000011024

Registered Office: Unit No 1203, 12th Floor, B Wing, The Capital, C-70, G Block, BKC, Bandra (E), Mumbai – 400051

Phone: +91-22-6844-6100

Corporate Office: 05th floor, Laxmi Towers, Plot No. C-25, G Block, Bandra - Kurla Complex, Bandra (East), Mumbai - 400051

Phone: +91-22-4161-1500

Name of the Compliance Officer: Mr. Yogesh Kadam

Email ID: compliance@incredresearch.com, Phone No: +91-22-41611539

For any queries or grievances, you may contact the Grievance Officer.

Name of the Grievance Officer: Mr. Rajarshi Maitra

Phone no. +91-022-41611546

Email ID: rajarshi.maitra@incredresearch.com

CIN: U74999MH2016PTC287535





Recommendation Framework

Stock Ratings Definition:

Add The stock's total return is expected to exceed 10% over the next 12 months.

Hold The stock's total return is expected to be between 0% and positive 10% over the next 12 months.

Reduce The stock's total return is expected to fall below 0% or more over the next 12 months.

The total expected return of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net dividend yields of the stock. Stock price targets have an investment horizon of 12 months.

Sector Ratings Definition:

Overweight An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.

Neutral A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.

Underweight An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.

Country Ratings Definition

Overweight An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.

Neutral A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.

Underweight An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.