Morning Note

FIL

12,904

## India sneak peek

## **Published research**

HCL Technologies (HOLD - Downgrade, TP: Rs1,585) - Earning revision leaves limited upside

Healthcare - Overall (Overweight - Maintained) - 4Q: Healthy India, US biz performance likely

### **Top Investment Idea**

**Consumer Staples - Overall (Neutral - Maintained)** - 4QFY25 results preview: Weakness persists rohan.kalle@incredresearch.com

- Our FMCG pack (aggregate) is expected to post 4% yoy sales growth in 4QFY25F. Margin pressure is likely to sustain due to sharp input cost inflation.
- Titan is likely to post 24.9% yoy sales growth led by 25% growth in the jewellery business while Ethos is expected to post 30%/20% sales/SSSG growth.
- We prefer Marico, GCPL & Britannia among FMCG players and have an ADD rating on Titan. TCPL Packaging, and Ethos remain our high-conviction picks.

#### What's in the news (Click on news for more information)

- UBS to sell India wealth business to 360 ONE, take 5% stake in India partner
- Govt moots emission reduction targets for energy-guzzling companies
- Can the oilfields amendment Bill allay concerns, attract global drillers?
- India's growth outlook trimmed to 6.2% for FY26 as IMF flags global risks due to US tariff flipflop
- Ather Energy reduces IPO size to Rs 2,626 crore amid global market volatility: Report

## Expert speak

- Ravi Kumar, Former Chairman Bharat Heavy Electricals
- Anuj Sethi, Senior Director CRISIL 🗔

Alternative research desk

## Trading desk



Flows (Rs m)

DII

(8,856)

## <u>Actionable Ideas</u>

InCred coverage universe Recent published research

InCred Institutional Equities Research T (91) 22 4161 1500 E inst.research@incredcapital.com

### Published research ➤ Top

HCL Technologies (HOLD - Downgrade, TP: Rs1,585) - Earning revision leaves limited upside abhishek.shindadkr@incredresearch.com

- 4QFY25 revenue missed estimate while the EBIT margin was in line.
- The upper end of the guidance, excluding 100bp of inorganic contribution, was modestly better than its peers but is hinged on select deal closures.
- Trimming of estimates leads to a change in our rating to HOLD, vs. ADD earlier, with a lower target price of Rs1,585.

Healthcare - Overall (Overweight - Maintained) - 4Q: Healthy India, US biz performance likely

yogesh.soni@incredresearch.com

- India business is expected to post early-teen YoY growth. The US biz is likely to post 2-12% QoQ growth while the diagnostics biz to be a mixed bag YoY.
- We expect a 12% YoY topline growth for pharma companies in our coverage, with a 175bp YoY improvement in margin and a 15% YoY earnings growth.
- Strong results are likely from Aurobindo Pharma, Divi's Laboratories, Laurus Labs, Torrent Pharmaceuticals, and Zydus Lifesciences.

## **InCred** Equities

### Actionable Ideas ➤ Top

#### Figure 1: Top Buys (All ADD Ratings)

Company	Bloomberg Ticker	Market Capital (Rs bn)	Price	Target Price	Up/down (%)	Analyst Name
Large Cap						
HDFC Bank	HDFCB IN	15,011	1,962	2,200	12%	Meghna LUTHRA
Tata Consultancy Services	TCS IN	11,992	3,314	3,589	8%	Abhishek SHINDADKAR
Bajaj Finance Ltd	BAF IN	5,755	9,261	9,750	5%	Meghna LUTHRA
Maruti Suzuki	MSIL IN	3,689	11,734	14,261	22%	Pramod AMTHE
UltraTech Cement Ltd	UTCEM IN	3,524	11,959	12,900	8%	Nishant BAGRECHA
Axis Bank	AXSB IN	3,769	1,217	1,285	6%	Bhavik Shah
Adani Ports & Special Economic Zone Ltd	ADSEZ IN	2,664	1,233	1,457	18%	Rajarshi MAITRA
Bajaj Auto	BJAUT IN	2,273	8,141	10,590	30%	Pramod AMTHE
Pidilite Industries Limited	PIDI IN	1,541	3,029	3,470	15%	Rohan KALLE
Shriram Finance Limited	SHFL IN	1,323	704	800	14%	Jignesh SHIAL
Cipla Ltd	CIPLA IN	1,234	1,528	1,640	7%	Yogesh SONI
Mid-cap						
Lupin Ltd	LPC IN	934	2,047	2,329	14%	Yogesh SONI
Marico Ltd	MRCO IN	919	709	750	6%	Rohan KALLE
Cummins India Ltd	KKC IN	803	2,897	3,909	35%	Ishan VERMA
UPL Limited	UPLL IN	505	673	1,289	92%	Satish KUMAR
Petronet LNG	PLNG IN	470	314	519	65%	Pratyush KAMAL
Container Corp of India Ltd	CCRI IN	433	710	1,133	60%	Rajarshi MAITRA
Small-cap						
Ajanta Pharma Ltd	AJP IN	335	2,682	3,220	20%	Yogesh SONI
Deepak Fertilisers & Petrochemicals Corp. Ltd.	DFPC IN	161	1,276	2,051		Pratyush KAMAL
Birla Corporation Ltd	BCORP IN	86	1,113	1,455	31%	Nishant BAGRECHA
Ethos Limited	ETHOSLTD IN	67	2,753	3,400	24%	Rohan KALLE
Skipper Limited	SKIPPER IN	53	458	695	52%	Ishan VERMA
TCPL Packaging Ltd	TCPL IN	36	3,920	4,380	12%	Nishant BAGRECHA
Globus Spirits Ltd	GBSL IN	31	1,083	1,584	46%	Nitin AWASTHI
					SOURCES	: INCRED RESEARCH, BLOOMBERG

SOURCES: INCRED RESEARCH, BLOOMBERG

#### Figure 2: Top Sells (All REDUCE Ratings) Bloomberg Up/down (%) Analyst Name Market Capital Company Price **Target Price** Ticker (Rs bn) Large Cap 3,030 INDIGO IN InterGlobe Aviation Ltd 2,139 5,534 -45% Rajarshi MAITRA Tata Steel TATA IN 1,725 138 82 -41% Satish KUMAR Mid-cap SBI Cards SBICARD IN 871 916 550 -40% Meghna LUTHRA Clean Science and Technology CLEAN IN 1,205 128 683 -43% Satish KUMAR SOURCES: INCRED RESEARCH, BLOOMBERG

InCred coverage universe

## **InCred** Equities

## Recent published research ➤ <u>Top</u>

Figure 3: Repor	t links	
Date	Analyst	Report Title
23 Apr 2025	Yogesh Soni	Healthcare - Overall - 4Q: Healthy India, US biz performance likely (Overweight-Maintained)
21 Apr 2025	Bhavik Shah	HDFC Bank - Broadly in-line earnings (ADD-Maintained)
21 Apr 2025	Bhavik Shah	ICICI Bank - Sustained best-in-class delivery continues (ADD-Maintained)
21 Apr 2025	Abhishek Shindadkar	Tata Elxsi Ltd - Micro better but structural challenges persist (REDUCE-Maintained)
18 Apr 2025	Meghna Luthra	HDFC AMC - Strong performance amid volatile markets (ADD-Maintained)
17 Apr 2025	Abhishek Shindadkar	Wipro - Weak print (REDUCE-Downgrade)
16 Apr 2025	Pramod Amthe	Auto & Parts - Overall - 4QFY25 results preview (Neutral-Maintained)
16 Apr 2025	Abhishek Shindadkar	Infosys - Trimming estimates and target price (ADD-Maintained)
15 Apr 2025	Rohan Kalle	Consumer Staples - Overall - 4QFY25 results preview: Weakness persists (Neutral-Maintained)
11 Apr 2025	Abhishek Shindadkar	Tata Consultancy Services - The beginning of a slow grind (ADD-Maintained)
10 Apr 2025	Bhavik Shah	Banks - 4Q preview – Muted performance likely (Overweight-Maintained)
09 Apr 2025	Bhavik Shah	Banks - SOE Banks: It's time to be selective & tactical (Overweight-Maintained)
09 Apr 2025	Ishan Verma	Power - Monthly Tracker - Mar'25; NTPC 4QFY25F (Overweight-Maintained)
08 Apr 2025	Nishant Bagrecha	Construction and Materials - Cement and paints 4QFY25 results preview (Neutral-Maintained)
07 Apr 2025	Nitin Awasthi	Agribusiness - China now fortifies granaries after fire power (Neutral-Maintained)
06 Apr 2025	Abhishek Shindadkar	IT Services - 4QFY25 results preview (Neutral-Maintained)
06 Apr 2025	Yogesh Soni	Pharmaceuticals - Tariff fears haven't abated (Overweight-Maintained)
04 Apr 2025	Pramod Amthe	Strategy Note - High-conviction ideas for Apr 2025
03 Apr 2025	Pramod Amthe	Ashok Leyland - Management NDR highlights (ADD-Maintained)
03 Apr 2025	Pramod Amthe	Autos - Mar 2025 auto sales volume performance (Neutral-Maintained)

## Latest Quick Analysis > Top

Figure 4: Repor	t links	
Date	Analyst	Report Title
21 Apr 2025	Satish Kumar	Camlin - Vanillin exports can lead to highest ever quarterly EBITDA of ~65 crores
21 Apr 2025	Bhavik Shah	RBI Circular - Final LCR guidelines is much relaxed; Another boost to liquidity.
21 Apr 2025	Satish Kumar	Navin fluorine - Exports are reviving, as shipments to Fermion and Kumiai are picking up
21 Apr 2025	Abhishek Shindadkar	IT Services - Infosys 4QFY25 Earnings Summary
20 Apr 2025	Satish Kumar	Atul limited - Increasing uncertain environment for 2,4D and epoxy resins, but Q4 EPS can cross 45/share staging 240% YoY growth
20 Apr 2025	Satish Kumar	Epigral - The current quarter's EPS is likely to be the peak and may not be reached again for at least the next two years
20 Apr 2025	Satish Kumar	Gujarat Fluoro - PVDF prices have started to decline, and PTFE is likely next in line. Consensus earnings estimates for FY26 and FY27F appear increasingly unachievable
20 Apr 2025	Rajarshi Maitra	Adani Ports & SEZ - NQXT acquisition - a tad expensive; marginal impact on APSEZ valuations
17 Apr 2025	Niharika Agarwal	Biocon (UNRATED)/ Pharma - Biocon (UNRATED) Secures Strategic Foothold in US Ophthalmology Market with Interchangeable Eylea Biosimilar
17 Apr 2025	Pratyush Kamal	Deepak Fertilizers Poised for Solid Q4 Performance Amid Strong Demand and Strategic Growth
17 Apr 2025	Yogesh Soni	Pharmaceuticals - Mirabegron ruling: Set-back for Lupin and Zydus Lifesciences
17 Apr 2025	Saurabh Singh	India weather update - Heatwaves grip India; expectations of above normal monsoons to bring some respite
15 Apr 2025	Nitin Awasthi	Ethanol - India Goes Big on Ethanol — E30: Exactly as Predicted
14 Apr 2025	Satish Kumar	Clean sciences - We don't understand why this stock still trades at 55X FY26, SELL
13 Apr 2025	Satish Kumar	Deepak nitrite - Phenol is collapsing as does DASDA, Q4 EPS to fall 50% YoY
13 Apr 2025	Satish Kumar	PI Industries - Q4FY25- No growth in EPS likely
13 Apr 2025	Satish Kumar	SRF - Agrochemical revival will drive 12% YOY EPS growth in Q4 but not for long
12 Apr 2025	Rajarshi Maitra	Ports, logistics, aviation & building materials - 4QFY25 results preview
08 Apr 2025	Pratyush Kamal	IGL / Oil and Gas - Delhi's EV Policy 2.0 Deals a Blow to IGL: CNG Demand Set to Plunge
08 Apr 2025	Rajarshi Maitra	Infrastructure - 4QFY25 results preview

#### DISCLAIMER

This report (including the views and opinions expressed therein, and the information comprised therein) has been prepared by Incred Research Services Private Ltd. (formerly known as Earnest Innovation Partners Private Limited) (hereinafter referred to as "IRSPL"). IRSPL is registered with SEBI as a Research Analyst vide Registration No. INH000011024. Pursuant to a trademark agreement, IRSPL has adopted "Incred Equities" as its trademark for use in this report.

The term "IRSPL" shall, unless the context otherwise requires, mean IRSPL and its affiliates, subsidiaries and related companies. This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject IRSPL and its affiliates/group companies to registration or licensing requirements within such jurisdictions.

This report is being supplied to you strictly on the basis that it will remain confidential. No part of this report may be (i) copied, photocopied, duplicated, stored or reproduced in any form by any means; or (ii) redistributed or passed on, directly or indirectly, to any other person in whole or in part, for any purpose without the prior written consent of IRSPL.

The information contained in this report is prepared from data believed to be correct and reliable at the time of issue of this report.

IRSPL is not required to issue regular reports on the subject matter of this report at any frequency and it may cease to do so or change the periodicity of reports at any time. IRSPL is not under any obligation to update this report in the event of a material change to the information contained in this report. IRSPL has not any and will not accept any, obligation to (i) check or ensure that the contents of this report remain current, reliable or relevant; (ii) ensure that the content of this report constitutes all the information a prospective investor may require; (iii) ensure the adequacy, accuracy, completeness, reliability or fairness of any views, opinions and information, and accordingly, IRSPL and its affiliates/group companies (and their respective directors, associates, connected persons and/or employees) shall not be liable in any manner whatsoever for any consequences (including but not limited to any direct, indirect or consequential losses, loss of profits and damages) of any reliance thereon or usage thereof.

Unless otherwise specified, this report is based upon reasonable sources. Such sources will, unless otherwise specified, for market data, be market data and prices available from the main stock exchange or market where the relevant security is listed, or, where appropriate, any other market. Information on the accounts and business of company(ies) will generally be based on published statements of the company(ies), information disseminated by regulatory information services, other publicly available information and information resulting from our research. While every effort is made to ensure that statements of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable as of the date of the document in which they are contained and must not be construed as a representation that the matters referred to therein will occur. Past performance is not a reliable indicator of future performance. The value of investments may go down as well as up and those investing may, depending on the investments in question, lose more than the initial investment. No report shall constitute an offer or an invitation by or on behalf of IRSPL and its affiliates/group companies to any person to buy or sell any investments.

The opinions expressed are based on information which is believed to be accurate and complete and obtained through reliable public or other nonconfidential sources at the time made (information barriers and other arrangements may be established, where necessary, to prevent conflicts of interests arising. However, the analyst(s) may receive compensation that is based on his/their coverage of company(ies) in the performance of his/their duties or the performance of his/their recommendations. In reviewing this report, an investor should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additional information is, subject to the duties of confidentiality, available on request. The report is not a "prospectus" as defined under Indian Law, including the Companies Act, 2013, and is not, and shall not be, approved by, or filed or registered with, any Indian regulator, including any Registrar of Companies in India, SEBI, any Indian stock exchange, or the Reserve Bank of India. No offer, or invitation to offer, or solicitation of subscription with respect to any such securities listed or proposed to be listed in India is being made, or intended to be made, to the public, or to any member or section of the public in India, through or pursuant to this report.

The research analysts, strategists or economists principally responsible for the preparation of this research report are segregated from the other activities of IRSPL. Information barriers and other arrangements have been established, as required, to prevent any conflicts of interests.

The research analysts, strategists or economists principally responsible for the preparation of this research report are segregated from the other activities of IRSPL. Information barriers and other arrangements have been established, as required, to prevent any conflicts of interests.

IRSPL may have issued other reports (based on technical analysis, event specific, short-term views, etc.) that are inconsistent with and reach a different conclusion from the information presented in this report.

Holding of Analysts/Relatives of Analysts, IRSPL and Associates of IRSPL in the covered securities, as on the date of publishing of this report

Research Analyst or his/her relative(s) or InCred Research Services Private Limited or our associate may have any financial interest in the subject company.

Research Analyst or his/her relatives or InCred Research Services Limited or our associates may have actual or beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of the Research Report.

Research Analyst or his/her relative or InCred Research Services Private Limited or our associate entities may have any other material conflict of interest at the time of publication of the Research Report.

In the past 12 months, IRSPL or any of its associates may have:

- a) Received any compensation/other benefits from the subject company,
- b) Managed or co-managed public offering of securities for the subject company,
- c) Received compensation for investment banking or merchant banking or brokerage services from the subject company,
- d) Received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company

We or our associates may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.

Research Analyst may have served as director, officer, or employee in the subject company.

We or our research analyst may engage in market-making activity of the subject company.

#### Analyst declaration

- The analyst responsible for the production of this report hereby certifies that the views expressed herein accurately and exclusively reflect his
  or her personal views and opinions about any and all of the issuers or securities analysed in this report and were prepared independently and
  autonomously in an unbiased manner.
- No part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendations(s) or view(s) in this report or based on any specific investment banking transaction.
- The analyst(s) has(have) not had any serious disciplinary action taken against him/her(them).
- The analyst, strategist, or economist does not have any material conflict of interest at the time of publication of this report.
- The analyst(s) has(have) received compensation based upon various factors, including quality, accuracy and value of research, overall firm performance, client feedback and competitive factors.

IRSPL and/or its affiliates and/or its Directors/employees may own or have positions in securities of the company(ies) covered in this report or any securities related thereto and may from time to time add to or dispose of, or may be materially interested in, any such securities.

IRSPL and/or its affiliates and/or its Directors/employees may do and seek to do business with the company(ies) covered in this research report and may from time to time (a) buy/sell the securities covered in this report, from time to time and/or (b) act as market maker or have assumed an underwriting commitment in securities of such company(ies), and/or (c) may sell them to or buy them from customers on a principal basis and/or (d) may also perform or seek to perform significant investment banking, advisory, underwriting or placement services for or relating to such company(ies) and/or (e) solicit such investment, advisory or other services from any entity mentioned in this report and/or (f) act as a lender/borrower to such company and may earn brokerage or other compensation. However, Analysts are forbidden to acquire, on their own account or hold securities (physical or uncertificated, including derivatives) of companies in respect of which they are compiling and producing financial recommendations or in the result of which they play a key part.

Registration granted by SEBI, membership of a SEBI recognized supervisory body (if any) and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

### InCred Research Services Private Limited Research Analyst SEBI Registration Number: INH000011024 Registered Office: Unit No 1203, 12th Floor, B Wing, The Capital, C-70, G Block, BKC, Bandra (E), Mumbai – 400051 Phone: +91-22-6844-6100 Corporate Office: 05<sup>th</sup> floor, Laxmi Towers, Plot No. C-25, G Block, Bandra – Kurla Complex, Bandra (East), Mumbai – 400051 Phone: +91-22-4161-1500 Name of the Compliance Officer: Mr. Yogesh Kadam Email ID: **compliance@incredresearch.com**, Phone No: +91-22-41611539 For any queries or grievances, you may contact the Grievance Officer. Name of the Grievance Officer: Mr. Rajarshi Maitra Phone no. +91-022-41611546 Email ID: **rajarshi.maitra@incredresearch.com** CIN: U74999MH2016PTC287535

# **InCred** Equities

India sneak peek | April 23, 2025

Recommendation	Framework			
Stock Ratings	Definition:			
Add	The stock's total return is expected to exceed 10% over the next 12 months.			
Hold	The stock's total return is expected to be between 0% and positive 10% over the next 12 months.			
Reduce	The stock's total return is expected to fall below 0% or more over the next 12 months.			
	return of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net e stock. Stock price targets have an investment horizon of 12 months.			
Sector Ratings	Definition:			
Overweight	An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.			
Neutral	A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.			
Underweight	An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.			
Country Ratings	Definition:			
Overweight	An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.			
Neutral	A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.			
Underweight	An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.			