

India sneak peek

Published research

Quick analysis

Acetonitrile and MIPA - Dumping duty proposed on Acetonitrile- MIPA has much stronger case

Ather Energy Limited - Experience Centre and Facility Visit takeaways

Power Sector - BESS Push: VGF-backed Capacity Tripled to 13.2 GWh

Top Investment Idea

Money, **Military and Markets-X** - Trouble in Pakistan – Is CPEC over? satish.kumar@incredresearch.com

- Security issues in Balochistan & KPK threaten the viability of CPEC, making its investment a sunk cost and reducing the incentive for a conflict with India.
- Pakistan may escalate border tensions with India through infiltration to divert attention from its internal turmoil, increasing the risk of air skirmishes.
- To maintain escalation control, India needs air superiority over Pakistan, with the Su-57 emerging as a viable option due to integration challenges with F-35.

What's in the news (Click on news for more information)

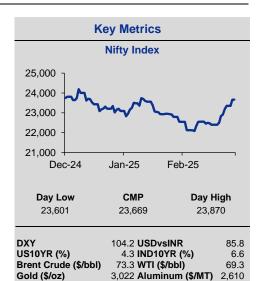
- Qcom player Zepto plans to raise \$200-250 million ahead of IPO listing
- Govt slaps Samsung with \$601 million tax demand for telecom imports
- Tata group seeks 80 acres more to expand Dholera semiconductor chip plant
- Open to tie-ups in India for selling Mounjaro: Eli Lilly CEO David Ricks
- Groww in talks to rack up \$200 million via pre- IPO funding at \$6.5 billion valuation

Expert speak

- Kapil Grover, GCMDO Burger King India
- Manoj Verma, COO Bikaji Foods International
- Satish Pai, MD Hindalco Industries
- Neerad Sharma, Hd-Strategy NCC
- Anil Agarwal, Chairman & Founder Vedanta

Alternative research desk

Trading desk



Flows (Rs m)

DII FII

-27,689 53,716

Actionable Ideas
InCred coverage universe
Recent published research

InCred Institutional Equities Research
T (91) 22 4161 1500
E inst.research@incredcapital.com



Quick analysis **>** Top

Acetonitrile and MIPA - Dumping duty proposed on Acetonitrile- MIPA has much stronger case

- Acetonitrile ADD Impact: The imposition of anti-dumping duty (ADD) on Acetonitrile imports from Russia, Taiwan, and China (ranging from 200% to 400%) has significantly altered domestic pricing dynamics. With this protection, Indian manufacturers have gained pricing power, leading to a MoM increase of ₹40/kg in gross profits in March 2025. The substantial ADD ensures that cheaper imports no longer undercut local prices, allowing Indian manufacturers to improve margins. As these duties will remain in place for five years, domestic players may experience structurally higher EBITDA levels.
- MIPA Dumping & Potential ADD: China is exporting Monoisopropanolamine (MIPA) below the cost of raw materials, indicating strong dumping practices. This significantly raises the likelihood of an anti-dumping duty (ADD) being imposed on MIPA as well, following the precedent set by Acetonitrile. The predatory pricing of Chinese MIPA meets the conditions for ADD imposition. The ongoing DGTR (Directorate General of Trade Remedies) investigation is likely to support the case for Indian manufacturers.
- Implications for Domestic Amines Companies: The situation is positive for domestic amine manufacturers. However, we do not currently have coverage on any of these companies

Ather Energy Limited - Experience Centre and Facility Visit takeaways

- Ather Energy plans Rs.31bn IPO equity raise 30% for manufacturing expansion, 24% for R&D spend, 12% for loan repayment and rest for marketing spend. Maharashtra new plant of 0.5mn capacity to be commissioned by Mid CY2026.
- New EL platform, built by Atherstack technology, management feels will allow it to introduce multiple scooter models across lower price points in coming quarters.
- Consistent performance in ever rising EV penetration market give Ather Energy credibility. However, lower automation and backward integration limits Fixed asset turnover ration and value addition for Ather Energy.

Power Sector - BESS Push: VGF-backed Capacity Tripled to 13.2 GWh

- Battery storage target tripled to 13,200 MWh (13.2 GWh) under the Viability Gap Funding (VGF) scheme, up from 4,000 MWh earlier without increasing the subsidy pool of Rs.3,760 crore.
- Revised VGF now at Rs.27 lakh/MWh, a 71% reduction from Rs.96 lakh/MW due to cost reductions of 30–40% in battery prices, making large-scale BESS viable with lower subsidy support.
- KPIL awarded new orders of Rs.2,366 crore taking FY25 order intake to Rs.24,850 crore; NTPC to declare COD of 6 MTPA Kerandari Coal Mining Project from 1st April,2025.



Actionable Ideas ➤ Top

Company	Bloomberg Ticker	Market Capital (Rs bn)	Price	Target Price	Up/down (%)	Analyst Name
Large Cap						
HDFC Bank	HDFCB IN	13,938	1,821	2,150	18%	Meghna LUTHRA
Tata Consultancy Services	TCS IN	13,234	3,658	3,925	7%	Abhishek SHINDADKAR
Bajaj Finance Ltd	BAF IN	5,621	9,067	9,750	8%	Jignesh SHIAL
Maruti Suzuki	MSIL IN	3,732	11,869	14,261	20%	Pramod AMTHE
UltraTech Cement Ltd	UTCEM IN	3,366	11,421	12,900	13%	Nishant BAGRECHA
Adani Ports & Special Economic Zone Ltd	ADSEZ IN	2,554	1,182	1,457	23%	Rajarshi MAITRA
Bajaj Auto	BJAUT IN	2,236	8,006	10,590	32%	Pramod AMTHE
Pidilite Industries Limited	PIDI IN	1,436	2,823	3,470	23%	Rohan KALLE
Shriram Finance Limited	SHFL IN	1,276	678	800	18%	Meghna LUTHRA
Cipla Ltd	CIPLA IN	1,220	1,511	1,640	9%	Yogesh SONI
ABB India Ltd	ABB IN	1,147	5,414	7,627	41%	Arafat SAIYED
Mid-cap						
Lupin Ltd	LPC IN	944	2,069	2,329		Yogesh SONI
Cummins India Ltd	KKC IN	821	2,963	3,909	32%	Arafat SAIYED
Marico Ltd	MRCO IN	809	625	750	20%	Rohan KALLE
Hero MotoCorp	HMCL IN	726	3,628	5,525		Pramod AMTHE
Bharat Forge	BHFC IN	567	1,186	1,407	19%	Pramod AMTHE
Petronet LNG	PLNG IN	446	298	519	74%	Pratyush KAMAL
Container Corp of India Ltd	CCRI IN	434	712	1,133	59%	Rajarshi MAITRA
Small-cap						
Ajanta Pharma Ltd	AJP IN	347	2,774	3,220	16%	Yogesh SONI
Deepak Fertilisers & Petrochemicals Corp. Ltd.	DFPC IN	144	1,138	2,051	80%	Pratyush KAMAL
Birla Corporation Ltd	BCORP IN	84	1,091	1,455	33%	Nishant BAGRECHA
Ethos Limited	ETHOSLTD IN	61	2,488	3,400	37%	Rohan KALLE
Skipper Limited	SKIPPER IN	48	459	695	51%	Ishan VERMA
TCPL Packaging Ltd	TCPL IN	42	4,657	4,380	-6%	Nishant BAGRECHA
Cyient DLM Ltd	CYIENTDL IN	32	403	818	103%	Arafat SAIYED
Globus Spirits Ltd	GBSL IN	30	1,046	1,584	51%	Nitin AWASTHI
					SOURCES	S: INCRED RESEARCH, BLOOM

Figure 2: Top Sells (All REDUCE Ratings)						
Company	Bloomberg Ticker	Market Capital (Rs bn)	Price	Target Price	Up/down (%)	Analyst Name
Large Cap						
Tata Steel	TATA IN	1,957	157	82	-48%	Satish KUMAR
InterGlobe Aviation Ltd	INDIGO IN	1,646	5,007	3,030	-39%	Rajarshi MAITRA
Mid-cap						
SBI Cards	SBICARD IN	817	859	550	-36%	Meghna LUTHRA
Clean Science and Technology	CLEAN IN	128	1,207	683	-43%	Satish KUMAR
					SOURCES	S: INCRED RESEARCH, BLOOMBERG

InCred coverage universe



Recent published research ➤ Top

Figure 3: Report	links	
Date	Analyst	Report Title
24 Mar 2025	Meghna Luthra	BFSI - Ears to the ground: Not for the faint hearted (Overweight-Maintained)
21 Mar 2025	Meghna Luthra	Financial Services - AMCs - Risk is a part of the business (Overweight-Maintained)
19 Mar 2025	Rohan Kalle	Pidilite Industries Limited - Analyst Day - Highlights (ADD-Maintained)
16 Mar 2025	Abhishek Shindadkar	Sonata Software - Understanding the impact on EA revenue (ADD-Upgrade)
15 Mar 2025	Satish Kumar	UPL Limited - Global agchem cycle is turning; retain ADD (ADD-Maintained)
14 Mar 2025	Satish Kumar	Strategy Note - Trouble in Pakistan – Is CPEC over?
12 Mar 2025	Meghna Luthra	Financial Services - AMCs - Volatility puts investment discipline to test (Overweight-Maintained)
11 Mar 2025	Satish Kumar	Ami Organics Ltd - EPS growth to taper down; retain REDUCE (REDUCE-Maintained)
06 Mar 2025	Bhavik Shah	Axis Bank - Concerns priced in; upgrade to ADD (ADD-Upgrade)
06 Mar 2025	Ishan Verma	Industrial Goods and Services - India power T&D biz - High-voltage growth (Overweight-Maintained)
06 Mar 2025	Pramod Amthe	Balkrishna Industries Ltd - Bhuj plant visit takeaways (ADD-Maintained)
05 Mar 2025	Pramod Amthe	Strategy Note - High conviction and doubler stock ideas
04 Mar 2025	Arafat Saiyed	Industrial - Overall - Assessing the scope of disruption in C&W (Under Review-Initiate)
03 Mar 2025	Pramod Amthe	Autos - Feb 2025 auto sales volume performance (Neutral-Maintained)
02 Mar 2025	Satish Kumar	Strategy Note - Is Europe on its own? It appears so
02 Mar 2025	Abhishek Shindadkar	Tata Consultancy Services - Trimming estimates and target price (ADD-Maintained)
02 Mar 2025	Abhishek Shindadkar	LTIMindtree Ltd - It's tough out there (ADD-Maintained)
01 Mar 2025	Nishant Bagrecha	UltraTech Cement Ltd - Will incumbents be able to resist the 'heat' (ADD-Maintained)
01 Mar 2025	Nishant Bagrecha	Cement - Feb prices flat; +ve trend likely in Mar 2025F (Overweight-Maintained)
28 Feb 2025	Pramod Amthe	Schaeffler India Ltd - Sustains double-digit sales momentum (ADD-Maintained)

Latest Quick Analysis ➤ Top

Figure 4: Repo	ort links				
Date	Analyst	Report Title			
24 Mar 2025	Shubham Dalia	GenAl - GenAl is boosting software developer productivity by 26% Less experienced software developers' productivity gains are around 40%			
24 Mar 2025	Pratyush Kamal	PNGRB's Zone Division & Tariff Proposal Ignites GAIL's Stock Rally			
24 Mar 2025	Pratyush Kamal	US LNG Projects Get Green Light: 31 mtpa Boost to Global Supply Amid Legal Battles			
21 Mar 2025	Rajarshi Maitra	Domestic aviation (Feb 25) - Strong industry traffic; Tata regains some market share (up 133bps MoM) f IndiGo			
21 Mar 2025	Pramod Amthe	Hero MotoCorp - Hero MotoCorp invests in E3&4W maker			
21 Mar 2025	Abhishek Shindadkar	IT Services: Put and takes for Indian IT from Accenture 2QFY25 Earnings – Follow the bookings			
21 Mar 2025	Ishan Verma	Power Sector - Monthly Update - Demand Recovers			
19 Mar 2025	Rajarshi Maitra	IndiGo - Analyst meet takeaways			
19 Mar 2025	Shubham Dalia	NVIDIA - GTC 2025 Keynote Report: Pioneering the AI Revolution			
19 Mar 2025	Shubham Dalia	NVIDIA - China is now directly trying to remove dependency on NVIDIA's advance chips I Releases hardware independent inference framework Boosts token throughput of A800			
18 Mar 2025	Pratyush Kamal	Trade War Disrupts Global LNG Flows: China Shuns US Gas, Turns to Alternatives			
16 Mar 2025	Satish Kumar	SRF - Refrigerants: The temporary bounce is typical in a supply chain squeeze, which often occurs in dying commodities			
13 Mar 2025	Satish Kumar	Deepak Nitrite - Phenol and DASDA spreads continue to decline, and consensus EPS estimates appear too high			
12 Mar 2025	Satish Kumar	Ammonium Nitrate - Russian exports are coming down			
12 Mar 2025	Nishant Bagrecha	Cement - Our take on additional proposed duties on limestone mining in the state of Tamil Nadu			
12 Mar 2025	Abhishek Shindadkar	Read through for Indian IT from Delta Airlines Investor Update - Doing is believing - Trims its Jan 10, 2025 forecast			
12 Mar 2025	Nitin Awasthi	Shrimp Sector - Shrimp Import Trends in the U.S. : January 2025			
12 Mar 2025	Yogesh Soni	Zydus Lifesciences - Forays into the Global MedTech space			
11 Mar 2025	Nitin Awasthi	Ethanol Sector - Maize Production Growth - Validation of Our Thesis			
11 Mar 2025	Rajarshi Maitra	Ports – Feb 2025 - Strong growth in Jan-Feb 2025 (volume up 6% yoy) post a weak 3Q			



DISCLAIMER

This report (including the views and opinions expressed therein, and the information comprised therein) has been prepared by Incred Research Services Private Ltd. (formerly known as Earnest Innovation Partners Private Limited) (hereinafter referred to as "IRSPL"). IRSPL is registered with SEBI as a Research Analyst vide Registration No. INH000011024. Pursuant to a trademark agreement, IRSPL has adopted "Incred Equities" as its trademark for use in this report.

The term "IRSPL" shall, unless the context otherwise requires, mean IRSPL and its affiliates, subsidiaries and related companies. This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject IRSPL and its affiliates/group companies to registration or licensing requirements within such jurisdictions.

This report is being supplied to you strictly on the basis that it will remain confidential. No part of this report may be (i) copied, photocopied, duplicated, stored or reproduced in any form by any means; or (ii) redistributed or passed on, directly or indirectly, to any other person in whole or in part, for any purpose without the prior written consent of IRSPL.

The information contained in this report is prepared from data believed to be correct and reliable at the time of issue of this report.

IRSPL is not required to issue regular reports on the subject matter of this report at any frequency and it may cease to do so or change the periodicity of reports at any time. IRSPL is not under any obligation to update this report in the event of a material change to the information contained in this report. IRSPL has not any and will not accept any, obligation to (i) check or ensure that the contents of this report remain current, reliable or relevant; (ii) ensure that the content of this report constitutes all the information a prospective investor may require; (iii) ensure the adequacy, accuracy, completeness, reliability or fairness of any views, opinions and information, and accordingly, IRSPL and its affiliates/group companies (and their respective directors, associates, connected persons and/or employees) shall not be liable in any manner whatsoever for any consequences (including but not limited to any direct, indirect or consequential losses, loss of profits and damages) of any reliance thereon or usage thereof.

Unless otherwise specified, this report is based upon reasonable sources. Such sources will, unless otherwise specified, for market data, be market data and prices available from the main stock exchange or market where the relevant security is listed, or, where appropriate, any other market. Information on the accounts and business of company(ies) will generally be based on published statements of the company(ies), information disseminated by regulatory information services, other publicly available information and information resulting from our research. While every effort is made to ensure that statements of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable as of the date of the document in which they are contained and must not be construed as a representation that the matters referred to therein will occur. Past performance is not a reliable indicator of future performance. The value of investments may go down as well as up and those investing may, depending on the investments in question, lose more than the initial investment. No report shall constitute an offer or an invitation by or on behalf of IRSPL and its affiliates/group companies to any person to buy or sell any investments.

The opinions expressed are based on information which is believed to be accurate and complete and obtained through reliable public or other non-confidential sources at the time made (information barriers and other arrangements may be established, where necessary, to prevent conflicts of interests arising. However, the analyst(s) may receive compensation that is based on his/their coverage of company(ies) in the performance of his/their duties or the performance of his/their recommendations. In reviewing this report, an investor should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additional information is, subject to the duties of confidentiality, available on request. The report is not a "prospectus" as defined under Indian Law, including the Companies Act, 2013, and is not, and shall not be, approved by, or filed or registered with, any Indian regulator, including any Registrar of Companies in India, SEBI, any Indian stock exchange, or the Reserve Bank of India. No offer, or invitation to offer, or solicitation of subscription with respect to any such securities listed or proposed to be listed in India is being made, or intended to be made, to the public, or to any member or section of the public in India, through or pursuant to this report.

The research analysts, strategists or economists principally responsible for the preparation of this research report are segregated from the other activities of IRSPL. Information barriers and other arrangements have been established, as required, to prevent any conflicts of interests.

The research analysts, strategists or economists principally responsible for the preparation of this research report are segregated from the other activities of IRSPL. Information barriers and other arrangements have been established, as required, to prevent any conflicts of interests.

IRSPL may have issued other reports (based on technical analysis, event specific, short-term views, etc.) that are inconsistent with and reach a different conclusion from the information presented in this report.

Holding of Analysts/Relatives of Analysts, IRSPL and Associates of IRSPL in the covered securities, as on the date of publishing of this report

Research Analyst or his/her relative(s) or InCred Research Services Private Limited or our associate may have any financial interest in the subject company.

Research Analyst or his/her relatives or InCred Research Services Limited or our associates may have actual or beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of the Research Report.

Research Analyst or his/her relative or InCred Research Services Private Limited or our associate entities may have any other material conflict of interest at the time of publication of the Research Report.



In the past 12 months, IRSPL or any of its associates may have:

- a) Received any compensation/other benefits from the subject company,
- b) Managed or co-managed public offering of securities for the subject company,
- c) Received compensation for investment banking or merchant banking or brokerage services from the subject company,
- d) Received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company

We or our associates may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.

Research Analyst may have served as director, officer, or employee in the subject company.

We or our research analyst may engage in market-making activity of the subject company.

Analyst declaration

- The analyst responsible for the production of this report hereby certifies that the views expressed herein accurately and exclusively reflect his
 or her personal views and opinions about any and all of the issuers or securities analysed in this report and were prepared independently and
 autonomously in an unbiased manner.
- No part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendations(s) or view(s) in this report or based on any specific investment banking transaction.
- The analyst(s) has(have) not had any serious disciplinary action taken against him/her(them).
- The analyst, strategist, or economist does not have any material conflict of interest at the time of publication of this report.
- The analyst(s) has(have) received compensation based upon various factors, including quality, accuracy and value of research, overall firm performance, client feedback and competitive factors.

IRSPL and/or its affiliates and/or its Directors/employees may own or have positions in securities of the company(ies) covered in this report or any securities related thereto and may from time to time add to or dispose of, or may be materially interested in, any such securities.

IRSPL and/or its affiliates and/or its Directors/employees may do and seek to do business with the company(ies) covered in this research report and may from time to time (a) buy/sell the securities covered in this report, from time to time and/or (b) act as market maker or have assumed an underwriting commitment in securities of such company(ies), and/or (c) may sell them to or buy them from customers on a principal basis and/or (d) may also perform or seek to perform significant investment banking, advisory, underwriting or placement services for or relating to such company(ies) and/or (e) solicit such investment, advisory or other services from any entity mentioned in this report and/or (f) act as a lender/borrower to such company and may earn brokerage or other compensation. However, Analysts are forbidden to acquire, on their own account or hold securities (physical or uncertificated, including derivatives) of companies in respect of which they are compiling and producing financial recommendations or in the result of which they play a key part.

Registration granted by SEBI, membership of a SEBI recognized supervisory body (if any) and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

InCred Research Services Private Limited

Research Analyst SEBI Registration Number: INH000011024

Registered Office: Unit No 1203, 12th Floor, B Wing, The Capital, C-70, G Block, BKC, Bandra (E), Mumbai – 400051

Phone: +91-22-6844-6100

Corporate Office: 05th floor, Laxmi Towers, Plot No. C-25, G Block, Bandra - Kurla Complex, Bandra (East), Mumbai - 400051

Phone: +91-22-4161-1500

Name of the Compliance Officer: Mr. Yogesh Kadam

Email ID: compliance@incredresearch.com, Phone No: +91-22-41611539

For any queries or grievances, you may contact the Grievance Officer.

Name of the Grievance Officer: Mr. Rajarshi Maitra

Phone no. +91-022-41611546

Email ID: rajarshi.maitra@incredresearch.com

CIN: U74999MH2016PTC287535





Recommendation Framework

Stock Ratings

The stock's total return is expected to exceed 10% over the next 12 months.

Hold The stock's total return is expected to be between 0% and positive 10% over the next 12 months.

Reduce The stock's total return is expected to fall below 0% or more over the next 12 months.

The total expected return of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net dividend yields of the stock. Stock price targets have an investment horizon of 12 months.

Sector Ratings Definition:

Overweight An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation. Neutral A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation. Underweight An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.

India sneak peek | March 26, 2025

Country Ratings

Overweight An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.

Neutral A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.

Underweight An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.