



India

ADD (no change)

Sell 0 Buy 41 Hold 6 Consensus ratings*: Current price: Rs1.607 Rs2.000 Target price: Previous target: Rs2.000 Up/downside: 24.5% InCred Research / Consensus: 6.6% HDBK.NS Reuters: HDFCB IN Bloombera: US\$146.169m Market cap: Rs12,228,540m US\$422.2m Average daily turnover: Rs35317.8m Current shares o/s: 7,608.1m 99.0% Free float: *Source: Bloomberg

Key changes in this note

➤ The CD ratio improved to 104.5% against ~105.3% in Mar 2024 whereas the liquidity coverage improved sequentially to ~123% against ~115% last quarter.



| | | Source: I | Bloomberg |
|-----------------------------------|---------------------|---------------|----------------|
| Price performance Absolute (%) | 1 <i>M</i> (3.5) | <i>3M</i> 5.0 | 12M (4.1) |
| Relative (%) | (7.6) | (4.1) | (20.6) |
| Major shareholders ADR | | | % held 13.5 |

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HDFC Bank

The transition is on track

- HDFC Bank posted an in-line 1QFY25 PAT of Rs16.2bn, despite weak business momentum, amid sequentially stable margins & lower credit costs.
- Deposit growth to accelerate advances initially, but profitability to remain intact amid healthy margins, operating leverage kicking in & benign credit costs.
- Retain ADD with a TP of Rs2,000, as we are confident of growth and expect margin volatility to adjust against improved operating leverage/low provision.

Deposit momentum impacted by seasonality; CASA focus continues

HDFC Bank's 1QFY25-end deposits were flat sequentially at Rs23.8tr, but management indicates that on an average basis, the deposit growth had been healthy at ~4.6% qoq but due to a steep outgo of ~Rs430bn, specifically from current accounts as well as ~Rs160bn deposit repayments of HDFC Limited (primarily high-cost institutional deposits), resulted in a weak trend. Management remains firm over growing deposits at a faster pace compared to growth in advances in the near term to achieve comfortable credit-to-deposit ratio, which improved to 104.5% against ~105.3% last quarter whereas the overall liquidity coverage improved to ~123% against ~115% in Mar 2024. We remain confident of healthy deposit growth, mainly driven by CASA aggression led by a shored-up network (+3,243 branches since FY21) as well as a well-oiled distribution machinery.

Retail/agri/SME loans to grow at a faster pace, some caution visible

On the advances front, the sluggishness in the retail unsecured segment was a cautious call of management considering the dilutive economic environment as well as repetitive caution sounded by the Reserve Bank of India. Corporate sector loan slowdown is attributable to competitive pricing. HDFC Bank enjoys a geographically diversified reach, thereby ensuring continuity in expanding the customer count (+1.9m fresh additions during 1Q), with a higher focus on granular retail, commercial and rural lending while treading cautiously on the corporate space.

Focus on pricing led to steady NIM; operating leverage yet to play

NIM was a tad up (+3bp qoq) at 3.66%, which was aided by healthy growth in high-yielding retail loans. The bank retained its stance on chasing profitable growth and not participating in competitive pricing, which aided margins. We feel HDFC Bank is in an advantageous position as its operating leverage comes into play with more branches maturing & slower branch addition going ahead. This will be further aided by controlled credit costs with sturdy asset quality and the added comfort from contingent & floating provisions.

Outlook & valuation

7.0

HDFC Bank is our high-conviction ADD-rated stock with a target price of Rs2,000 as we continue to believe that the transition phase for the bank is on track. We expect HDFC Bank to be \sim 2% RoA and \sim 16% RoE story. We have valued the standalone bank at \sim 2.5x FY26F BV and its subsidiaries at Rs250/share. Slow growth and weak margins are key downside risks to our thesis.

| Financial Summary | Mar-23A | Mar-24A | Mar-25F | Mar-26F | Mar-27F |
|-----------------------------------|-----------|-----------|-----------|-----------|-----------|
| Net Interest Income (Rsm) | 868,422 | 1,085,325 | 1,313,886 | 1,535,085 | 1,781,930 |
| Total Non-Interest Income (Rsm) | 312,148 | 492,410 | 459,211 | 518,987 | 598,638 |
| Operating Revenue (Rsm) | 1,180,571 | 1,577,735 | 1,773,097 | 2,054,072 | 2,380,568 |
| Total Provision Charges (Rsm) | (119,197) | (234,922) | (132,395) | (181,531) | (245,042) |
| Net Profit (Rsm) | 441,087 | 608,123 | 714,851 | 834,775 | 949,258 |
| Core EPS (Rs) | 79.05 | 80.05 | 94.10 | 109.88 | 124.95 |
| Core EPS Growth | 19% | 1% | 18% | 17% | 14% |
| FD Core P/E (x) | 20.33 | 20.08 | 17.08 | 14.63 | 12.86 |
| DPS (Rs) | 25.00 | 19.50 | 30.00 | 45.00 | 60.00 |
| Dividend Yield | 1.56% | 1.21% | 1.87% | 2.80% | 3.73% |
| BVPS (Rs) | 502.2 | 579.5 | 643.5 | 708.1 | 772.8 |
| P/BV (x) | 3.20 | 2.77 | 2.50 | 2.27 | 2.08 |
| ROE | 17.0% | 16.9% | 15.4% | 16.3% | 16.9% |
| % Change In Core EPS Estimates | | | | | |
| InCred Research/Consensus EPS (x) | | | | | |

SOURCE: INCRED RESEARCH, COMPANY REPORTS



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| Figure 1: Overterly on | rningo oumn | | | | | | | | | | |
|------------------------|-------------|----------|----------|----------|----------|----------|----------|------------|-------------|-------------|------------|
| Figure 1: Quarterly ea | | | | | | | | | | | |
| Particulars (Rs m) | 1QFY23 | 2QFY23 | 3QFY23 | 4QFY23 | 1QFY24 | 2QFY24 | 3QFY24 | 4QFY24 | 1QFY25 | YoY (%) | QoQ (%) |
| Net Interest Income | 1,94,814 | 2,10,212 | 2,29,878 | 2,33,518 | 2,35,991 | 2,73,852 | 2,84,713 | 2,90,768 | 2,98,371 | 26.4% | 2.6% |
| NIM (% of AUM) | 4.2% | 4.3% | 4.6% | 4.5% | 4.4% | 3.7% | 3.7% | 3.7% | 3.8% | | |
| Fee Based Income | 63,882 | 75,956 | 84,998 | 87,312 | 92,299 | 1,07,078 | 1,11,370 | 1,81,663 | 1,06,681 | 15.6% | -41.3% |
| Operating Expenses | 1,05,018 | 1,12,246 | 1,24,636 | 1,34,621 | 1,40,569 | 1,53,992 | 1,59,611 | 1,79,688 | 1,66,206 | 18.2% | -7.5% |
| Operating Profit | 1,53,678 | 1,73,922 | 1,90,241 | 1,86,209 | 1,87,720 | 2,26,939 | 2,36,473 | 2,92,742 | 2,38,846 | 27.2% | -18.4% |
| Provisions | 31,877 | 32,401 | 28,064 | 26,854 | 28,600 | 29,038 | 42,166 | 1,35,116 | 26,021 | -9.0% | -80.7% |
| Exceptional Items | - | - | - | - | - | - | - | - | - | | |
| PBT | 1,21,801 | 1,41,520 | 1,62,176 | 1,59,355 | 1,59,120 | 1,97,901 | 1,94,307 | 1,57,626 | 2,12,826 | 33.8% | 35.0% |
| Tax | -29,841 | -35,463 | -39,581 | -38,881 | -39,602 | -38,139 | -30,581 | 7,493 | -51,078 | 29.0% | -781.7% |
| Tax Rate (%) | 24.5% | 25.1% | 24.4% | 24.4% | 24.9% | 19.3% | 15.7% | -4.8% | 24.0% | | |
| PAT | 91,960 | 1,06,058 | 1,22,595 | 1,20,475 | 1,19,518 | 1,59,761 | 1,63,725 | 1,65,119 | 1,61,748 | 35.3% | -2.0% |
| Advances (Rs bn) | 13,951 | 14,799 | 15,068 | 16,006 | 16,157 | 23,312 | 24,461 | 24,849 | 24,635 | 52.5% | -0.9% |
| | | | | | | | | | | | |
| Deposits (Rs bn) | 16,048 | 16,734 | 17,332 | 18,834 | 19,131 | 21,729 | 22,140 | 23,798 | 23,791 | 24.4% | 0.0% |
| | | | | | | | | SOURCE: IN | CRED RESEAF | RCH, COMPAN | IY REPORTS |

| V/E Max (Do m) | | | FY25F | | | FY26F | | | FY27F |
|---------------------|-----------|-----------|----------|-----------|-----------|----------|-----------|-----------|----------|
| Y/E Mar (Rs m) | Earlier | Revised | % change | Earlier | Revised | % change | Earlier | Revised | % change |
| Net Interest Income | 13,83,047 | 13,13,886 | -5.0% | 16,17,905 | 15,35,085 | -5.1% | 18,82,113 | 17,81,930 | -5.3% |
| Non-interest income | 5,62,235 | 4,59,211 | -18.3% | 6,50,552 | 5,18,987 | -20.2% | 7,55,477 | 5,98,638 | -20.8% |
| PPOP | 12,10,768 | 10,72,988 | -11.4% | 14,17,370 | 12,79,920 | -9.7% | 16,59,376 | 14,94,065 | -10.0% |
| PAT | 8,04,478 | 7,14,851 | -11.1% | 9,14,915 | 8,34,775 | -8.8% | 10,38,292 | 9,49,258 | -8.6% |
| EPS (Rs) | 105.9 | 94.0 | -11.2% | 120.4 | 109.8 | -8.8% | 136.7 | 124.9 | -8.6% |
| BV (Rs) | 655.3 | 640.4 | -2.3% | 735.6 | 704.8 | -4.2% | 801.7 | 769.1 | -4.1% |

Key 1QFY25 earnings conference-call takeaways

- There is no specific credit-deposit ratio target in mind for the company's management but considering the sluggish liquidity environment as well as consistent caution sounded by the Reserve Bank of India, the bank is likely to witness deposit growth accelerating to overall advances growth in the near term.
- Management is firm in managing market share across lending segments, but the current slowdown in unsecured retail lending is a cautious call adopted by management considering the economic environment.
- Deposit growth is under focus, but offering higher rates for the same is under consideration.
- 50% of the branches have a distribution market share which is 30% above the bank's average.
- The bank added ~1.9m customers during 1QFY25, which is equivalent to 4QFY24, and is an indicator of strong distribution reach of the company.
- HDFC Bank has repaid relatively expensive deposits worth Rs160bn raised by HDFC during the previous years to bring down the overall cost of funds.
- HDFC Bank witnessed a healthy current account balance augmentation of Rs560bn during the last quarter but witnessed a strong outflow of Rs430bn during the current quarter due to weak economic activity.
- Management is witnessing strong momentum in the conversion of existing HDFC mortgage customers into HDFC Bank's liability customer pool.
- There has been an average ~50bp market share gain in deposits witnessed by the bank since the past few years, which management is optimistic about that it will continue in the coming years as well.
- The decline in borrowing costs is due to repayment of commercial papers raised by HDFC as well as repayment of a few high-cost loans taken by the company during the previous years.
- Management expects ~15% of HDFC's borrowings (of the total borrowing of Rs600bn before the merger) to come for repayment each year up to the next three years. However, the overall repayment could be even higher to smoothen the overall cost of funds.
- The bank has a balanced portfolio comprising fixed rate and externallybenchmarked portfolio spread across product segments.



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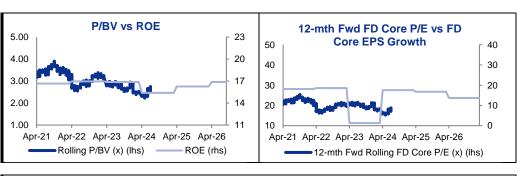
| B I. | B | OMP(D.) | TD(D.) | P/B(X) (at TP) | | | | ROA(%) | | ROE(%) | | |
|-----------------------|--------|---------|--------|----------------|----------------------|-------------|-------|-----------|-----------|--------|-------|--------|
| Banks | Rating | CMP(Rs) | TP(Rs) | FY25F | FY26F | FY27F | FY25F | FY26F | FY27F | FY25F | FY26F | FY27F |
| SBI ** | ADD | 889 | 1,000 | 2.1 | 1.8 | 1.6 | 1.0% | 1.1% | 1.1% | 16.3% | 17.2% | 17.6% |
| HDFC Bank ** | ADD | 1,607 | 2,000 | 3.1 | 2.8 | 2.6 | 1.9% | 2.0% | 2.0% | 15.4% | 16.3% | 16.9% |
| ICICI Bank | ADD | 1,248 | 1,300 | 3.5 | 3.0 | 2.6 | 2.3% | 2.2% | 2.3% | 17.7% | 17.3% | 17.7% |
| Axis Bank | HOLD | 1,292 | 1,150 | 2.0 | 1.7 | 1.5 | 1.7% | 1.7% | 1.7% | 16.8% | 16.0% | 16.3% |
| IndusInd Bank | HOLD | 1,432 | 1,650 | 1.8 | 1.6 | 1.4 | 1.7% | 1.7% | 1.7% | 14.1% | 14.4% | 14.8% |
| | | | | | P/B | (X) (at TP) | | | ROA(%) | | | ROE(%) |
| NBFCs | Rating | CMP(Rs) | TP(Rs) | FY25F | FY26F | FY27F | FY25F | FY26F | FY27F | FY25F | FY26F | FY27F |
| Bajaj Finance | ADD | 6,932 | 9,000 | 6.0 | 5.0 | 4.2 | 4.2% | 4.4% | 4.5% | 21.0% | 23.5% | 25.4% |
| Cholamandalam Finance | ADD | 1,426 | 1,400 | 5.0 | 4.1 | 3.4 | 2.5% | 2.5% | 2.5% | 21.0% | 21.8% | 22.5% |
| MMFS ** | ADD | 290 | 370 | 2.4 | 2.2 | 2.0 | 1.8% | 1.9% | 2.0% | 12.6% | 14.3% | 15.6% |
| Shriram Finance ** | ADD | 2,810 | 2,950 | 2.0 | 1.7 | 1.4 | 3.4% | 3.5% | 3.5% | 16.9% | 17.3% | 17.9% |
| SBI Cards ** | REDUCE | 718 | 500 | 3.4 | 2.9 | 2.5 | 3.6% | 3.2% | 3.0% | 17.8% | 16.6% | 16.3% |
| Aavas Financiers | ADD | 1,738 | 2,000 | 3.5 | 3.0 | 2.6 | 3.3% | 2.9% | 2.9% | 14.7% | 14.1% | 14.9% |
| Home First Finance | ADD | 1,078 | 1,100 | 4.2 | 3.7 | 3.2 | 3.4% | 3.4% | 3.4% | 16.2% | 17.7% | 19.3% |
| Spandana Spoorty ** | ADD | 711 | 1,300 | 2.1 | 1.8 | 1.5 | 4.4% | 4.6% | 4.6% | 16.7% | 17.9% | 18.2% |
| Fusion Micro Finance | HOLD | 433 | 580 | 1.7 | 1.4 | 1.1 | 4.7% | 4.7% | 4.7% | 19.4% | 19.6% | 19.7% |
| AMCs | Dating | CMD(Da) | TD(Da) | | P/E(X) (at TP) ROA(% | | | ROA(%) | %) ROE(%) | | | |
| AWCS | Rating | CMP(Rs) | TP(Rs) | FY25F | FY26F | FY27F | FY25F | FY26F | FY27F | FY25F | FY26F | FY27F |
| Nippon AMC | ADD | 635 | 800 | 35.7 | 29.5 | 23.7 | 0.28% | 0.26% | 0.25% | 35.2% | 41.8% | 50.7% |
| HDFC AMC | HOLD | 4,066 | 4,250 | 33.5 | 29.9 | 25.3 | 0.37% | 0.35% | 0.35% | 32.8% | 34.2% | 37.3% |
| UTI AMC | ADD | 990 | 1,100 | 16.0 | 13.0 | 11.1 | 0.29% | 0.29% | 0.28% | 18.8% | 20.6% | 21.4% |
| ABSL AMC** | ADD | 676 | 700 | 21.3 | 17.3 | 14.4 | 0.25% | 0.26% | 0.26% | 27.9% | 30.3% | 32.1% |
| Incurence | Detina | CMD/Da) | TD/Dal | | P/EV | (X) (at TP) | | Return or | n EV (%) | | | ROE(%) |
| Insurance | Rating | CMP(Rs) | TP(Rs) | FY25F | FY26F | FY27F | FY25F | FY26F | FY27F | FY25F | FY26F | FY27F |
| SBI Life Insurance | HOLD | 1647 | 1550 | 2.4 | 2.0 | 1.7 | 17.8% | 17.4% | 17.1% | 24.7% | 23.1% | 21.0% |



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BY THE NUMBERS



| Profit & Loss | | | | | |
|------------------------------------|-----------|-----------|-----------|-----------|-----------|
| (Rsm) | Mar-23A | Mar-24A | Mar-25F | Mar-26F | Mar-27F |
| Net Interest Income | 868,422 | 1,085,325 | 1,313,886 | 1,535,085 | 1,781,930 |
| Total Non-Interest Income | 312,148 | 492,410 | 459,211 | 518,987 | 598,638 |
| Operating Revenue | 1,180,571 | 1,577,735 | 1,773,097 | 2,054,072 | 2,380,568 |
| Total Non-Interest Expenses | (454,096) | (607,070) | (663,329) | (751,391) | (861,410) |
| Pre-provision Operating Profit | 704,050 | 943,874 | 1,072,988 | 1,279,920 | 1,494,066 |
| Total Provision Charges | (119,197) | (234,922) | (132,395) | (181,531) | (245,042) |
| Operating Profit After Provisions | 584,853 | 708,953 | 940,593 | 1,098,388 | 1,249,023 |
| Pretax Income/(Loss) from Assoc. | | | | | |
| Operating EBIT (incl Associates) | 584,853 | 708,953 | 940,593 | 1,098,388 | 1,249,023 |
| Non-Operating Income/(Expense) | | | | | |
| Profit Before Tax (pre-EI) | 584,853 | 708,953 | 940,593 | 1,098,388 | 1,249,023 |
| Exceptional Items | | | | | |
| Pre-tax Profit | 584,853 | 708,953 | 940,593 | 1,098,388 | 1,249,023 |
| Taxation | (143,766) | (100,830) | (225,742) | (263,613) | (299,766) |
| Consolidation Adjustments & Others | | | | | |
| Exceptional Income - post-tax | | | | | |
| Profit After Tax | 441,087 | 608,123 | 714,851 | 834,775 | 949,258 |
| Minority Interests | | | | | |
| Pref. & Special Div | | | | | |
| FX And Other Adj. | | | | | |
| Net Profit | 441,087 | 608,123 | 714,851 | 834,775 | 949,258 |
| Recurring Net Profit | | | | | |

| Balance Sheet Employment | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|
| (Rsm) | Mar-23A | Mar-24A | Mar-25F | Mar-26F | Mar-27F |
| Gross Loans/Cust Deposits | | | | | |
| Avg Loans/Avg Deposits | 86.3% | 95.8% | 103.4% | 102.1% | 101.7% |
| Avg Liquid Assets/Avg Assets | 94.6% | 94.0% | 94.2% | 94.4% | 94.8% |
| Avg Liquid Assets/Avg IEAs | 108.8% | 107.8% | 105.9% | 104.9% | 104.6% |
| Net Cust Loans/Assets | | | | | |
| Net Cust Loans/Broad Deposits | | | | | |
| Equity & Provns/Gross Cust Loans | | | | | |
| Asset Risk Weighting | | | | | |
| Provision Charge/Avg Cust Loans | 0.80% | 1.15% | 0.50% | 0.60% | 0.70% |
| Provision Charge/Avg Assets | 0.53% | 0.77% | 0.35% | 0.43% | 0.52% |
| Total Write Offs/Average Assets | | | | | |

SOURCE: INCRED RESEARCH, COMPANY REPORTS



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BY THE NUMBERS...cont'd

| Balance Sheet | | | | | |
|--|------------|------------|------------|------------|------------|
| (Rsm) | Mar-23A | Mar-24A | Mar-25F | Mar-26F | Mar-27F |
| Total Gross Loans | 16,005,859 | 24,848,616 | 28,109,488 | 32,400,982 | 37,611,048 |
| Liquid Assets & Invst. (Current) | 5,170,015 | 7,024,150 | 7,329,332 | 7,734,211 | 8,174,153 |
| Other Int. Earning Assets | | | | | |
| Total Gross Int. Earning Assets | 21,175,874 | 31,872,764 | 35,438,820 | 40,135,192 | 45,785,200 |
| Total Provisions/Loan Loss Reserve | | | | | |
| Total Net Interest Earning Assets | 21,175,874 | 31,872,764 | 35,438,820 | 40,135,192 | 45,785,200 |
| Intangible Assets | | | | | |
| Other Non-Interest Earning Assets | 1,467,125 | 1,998,002 | 2,137,151 | 2,263,360 | 2,402,919 |
| Total Non-Interest Earning Assets | 1,547,291 | 2,111,992 | 2,262,540 | 2,401,287 | 2,554,639 |
| Cash And Marketable Securities | 1,937,651 | 2,191,474 | 1,785,107 | 1,942,073 | 2,014,176 |
| Long-term Investments | | | | | |
| Total Assets | 24,660,814 | 36,176,232 | 39,486,468 | 44,478,552 | 50,354,016 |
| Customer Interest-Bearing Liabilities | 18,833,944 | 23,797,862 | 27,406,704 | 31,849,254 | 37,024,440 |
| Bank Deposits | | | | | |
| Interest Bearing Liabilities: Others | | | | | |
| Total Interest-Bearing Liabilities | 20,901,600 | 30,419,394 | 33,136,058 | 37,536,100 | 42,767,632 |
| Banks Liabilities Under Acceptances | | | | | |
| Total Non-Interest Bearing Liabilities | 957,223 | 1,354,379 | 1,462,097 | 1,562,860 | 1,715,526 |
| Total Liabilities | 21,858,824 | 31,773,772 | 34,598,156 | 39,098,960 | 44,483,156 |
| Shareholders Equity | 2,801,990 | 4,402,458 | 4,888,313 | 5,379,594 | 5,870,860 |
| Minority Interests | | | | | |
| Total Equity | 2,801,990 | 4,402,458 | 4,888,313 | 5,379,594 | 5,870,860 |

| Key Ratios | | | | | |
|--|---------|---------|---------|---------|---------|
| | Mar-23A | Mar-24A | Mar-25F | Mar-26F | Mar-27F |
| Total Income Growth | 20.6% | 25.0% | 21.1% | 16.8% | 16.1% |
| Operating Profit Growth | 10.6% | 33.6% | 14.3% | 17.4% | 16.6% |
| Pretax Profit Growth | 19% | 21% | 33% | 17% | 14% |
| Net Interest To Total Income | 73.6% | 68.8% | 74.1% | 74.7% | 74.9% |
| Cost Of Funds | 3.90% | 5.84% | 5.53% | 5.11% | 4.72% |
| Return On Interest Earning Assets | 8.2% | 9.7% | 9.1% | 8.8% | 8.6% |
| Net Interest Spread | 4.30% | 3.90% | 3.60% | 3.73% | 3.84% |
| Net Interest Margin (Avg Deposits) | 5.05% | 5.09% | 5.13% | 5.18% | 5.17% |
| Net Interest Margin (Avg RWA) | | | | | |
| Provisions to Pre Prov. Operating Profit | 17% | 25% | 12% | 14% | 16% |
| Interest Return On Average Assets | 3.83% | 3.57% | 3.47% | 3.66% | 3.76% |
| Effective Tax Rate | 24.6% | 14.2% | 24.0% | 24.0% | 24.0% |
| Net Dividend Payout Ratio | 31.7% | 24.4% | 32.0% | 41.1% | 48.2% |
| Return On Average Assets | 1.95% | 2.00% | 1.89% | 1.99% | 2.00% |

SOURCE: INCRED RESEARCH, COMPANY REPORTS



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