



## India

# ADD (no change)

Sell 3 Consensus ratings\*: Buy 41 Hold 7 Current price: Rs820 Rs1,000 Target price: Previous target: Rs800 Up/downside: 22.0% InCred Research / Consensus: 28.2% SBI.NS Reuters: SBIN IN Bloombera: US\$87.610m Market cap: Rs7,316,397m US\$159.9m Average daily turnover: Rs13352.8m Current shares o/s: 8,924.6m Free float: 40.0% \*Source: Bloomberg

#### Key changes in this note

NIM expanded by ~8bp qoq as SBI enjoys ample liquidity, with LDR at 75% providing lending dominance at competitive pricing across segments.



		Source: B	loomberg
Price performance	1M	ЗМ	12M
Absolute (%)	7.3	13.0	42.9
Relative (%)	11.2	11.8	22.3

Major shareholders	% held
Central Government	57.6
LIC	8.3

# **State Bank of India**

# One-off drives outperformance

- SBI posted superior 4Q PAT at Rs207bn, despite in-line operating performance amid treasury gains & one-time recoveries leading to provision reversal.
- NIM expanded by ~8bp qoq as SBI enjoys ample liquidity, with LDR at 75% providing lending dominance at competitive pricing across segments.
- Consistent delivery of +1% RoA/ +16% RoE to command a valuation premium.
   Retain our high-conviction ADD rating with a higher target price of Rs1,000.

#### Net profit beats estimates; one-offs in employee costs & recoveries

SBI reported a strong set of 4QFY24 numbers, with a net profit of ~Rs207bn (up 126% qoq/ 24% yoy), a beat to InCred estimate, on the back of strong non-interest income growth, controlled opex and reversal of provision. Non-interest income was buoyed by higher treasury gains at ~Rs35bn (+38% qoq/+92% yoy), healthy fee income and strong recoveries from written-off loan accounts (~Rs 26bn vs. Rs16bn in 3QFY24). Opex was well controlled, with lower pension expenses (down -45% qoq/-28% yoy) on account of mark-to-market or MTM gains and lower liability on gratuity.

### LDR leaves ample headroom to grow without compromising on NIM

SBI's NIM expanded by 8bp qoq to 3.3% on the back of robust broad-based loan growth of 5% qoq/+15% yoy to ~Rs38tr and relatively slower deposit growth of +3% qoq/+11% yoy. Ample liquidity is advantageous for the bank, with the loan-to-deposit ratio or LDR comfortable at 75%, lowest among peers. As a result, SBI continued to be a dominant player in the corporate segment where select banks faced intense competition and expanded corporate loans (+11% qoq/16% yoy) without compromising on margin. Higher yielding segments like retail and SME also grew at a healthy pace of 4% each sequentially.

#### Sturdy asset quality; one-time reversal in provision

Asset quality further improved with sequentially higher recoveries and upgrades at Rs20.5bn (Rs18bnb in 3QFY24) and lower slippage at ~Rs39bn as compared to ~Rs50bn in the previous quarter. Consequently, gross NPA ratio declined by 18bp qoq to 2.24%. Restructured loans also declined by ~8% qoq to ~Rs173bn. The improvement in asset quality and the one-time reversal of Rs9bn due to automation of non-performing assets or NPAs led to an overall write-back of ~Rs16bn in provision during the quarter.

#### Outlook and valuation

We like SBI for its consistent performance on loan growth and comfortable LDR, which supports margins in an aggressively competitive environment. Strong asset quality in personal unsecured loans and corporate loans adds to the comfort. We retain our high-conviction ADD rating on SBI with a higher target price of Rs1,000 (Rs800 earlier) or ~1.9x FY26F P/ABV. We have valued SBI on a sum-of-the parts (SOTP) basis, with the standalone bank valued at ~1.5x FY26F ABV and the subsidiaries contributing Rs200/share. Downside risks: Weaker growth and a surge in non-performing assets.

Financial Summary	Mar-23A	Mar-24A	Mar-25F	Mar-26F	Mar-27F
Net Interest Income (Rsm)	1,448,405	1,598,758	1,926,065	2,224,371	2,555,424
Total Non-Interest Income (Rsm)	366,156	516,822	466,473	515,726	560,733
Operating Revenue (Rsm)	1,814,561	2,115,580	2,392,538	2,740,097	3,116,157
Total Provision Charges (Rsm)	(165,073)	(49,142)	(159,540)	(209,201)	(242,314)
Net Profit (Rsm)	502,325	610,766	655,319	741,670	844,777
Core EPS (Rs)	56.29	68.44	73.43	83.10	94.66
Core EPS Growth	35%	32%	(1%)	13%	14%
FD Core P/E (x)	14.57	11.98	11.16	9.86	8.66
DPS (Rs)	11.30	17.11	20.20	24.94	28.40
Dividend Yield	1.38%	2.09%	2.46%	3.04%	3.46%
BVPS (Rs)	367.1	422.7	475.9	534.1	600.4
P/BV (x)	2.23	1.94	1.72	1.53	1.37
ROE	16.5%	19.3%	16.3%	16.5%	16.7%
% Change In Core EPS Estimates					
InCred Research/Consensus EPS (x)					

#### SOURCE: INCRED RESEARCH, COMPANY REPORTS

#### Research Analyst(s)



#### Jignesh SHIAL

**T** (91) 22 4161 1547

E jignesh.shial@incredresearch.com

#### **Meghna LUTHRA**

T (91) 22 4161 1500

E meghna.luthra@incredresearch.com

### Rishabh JOGANI

**T** (91) 02241611569

E rishabh.jogani@incredresearch.com



Figure 1: Quarterly earning	gs summary									
Particulars (Rs m)	1QFY23	2QFY23	3QFY23	4QFY23	1QFY24	2QFY24	3QFY24	4QFY24	YoY (%)	QoQ (%)
Net Interest Income	3,11,959	3,51,834	3,80,686	4,03,925	3,89,050	3,95,000	3,98,157	4,16,552	3.1%	4.6%
Domestic NIM (% of AUM)	2.9%	3.2%	3.3%	3.4%	3.2%	3.2%	3.1%	3.1%		
Fee-Based Income	23,122	88,743	1,14,677	1,39,614	1,20,634	1,07,906	1,14,589	1,73,693	24.4%	51.6%
Operating Expenses	2,07,556	2,29,377	2,43,171	2,97,328	2,56,714	3,08,740	3,09,386	3,02,769	1.8%	-2.1%
Operating Profit	1,27,526	2,11,200	2,52,193	2,46,211	2,52,969	1,94,166	2,03,361	2,87,476	16.8%	41.4%
Provisions	43,924	30,387	57,606	33,157	25,013	1,153	6,879	16,098	-51.4%	134.0%
% of operating profit	34.4%	14.4%	22.8%	13.5%	9.9%	0.6%	3.4%	5.6%		
Exceptional Items	-	-	-	-	-	-	(71,000)	-		
PBT	83,602	1,80,814	1,94,587	2,13,054	2,27,956	1,93,013	1,25,482	2,71,378	27.4%	116.3%
Tax	-22,921	-48,168	-52,534	-46,109	-59,113	-49,713	-33,843	-64,394	39.7%	90.3%
Tax rate (%)	-27.4%	-26.6%	-27.0%	-21.6%	-25.9%	-25.8%	-27.0%	-23.7%		
PAT	60,681	1,32,645	1,42,053	1,66,945	1,68,843	1,43,300	91,640	2,06,984	24.0%	125.9%
Gross NPL	11,32,717	10,68,041	9,83,465	9,09,278	9,13,278	8,69,741	8,67,488	8,42,763	-7.3%	-2.9%
GNPL (% of loans)	3.9%	3.5%	3.1%	2.8%	2.8%	2.6%	2.4%	2.2%		
Net NPL	2,82,579	2,35,722	2,34,843	2,14,666	2,29,954	2,13,524	2,24,084	2,10,511	-1.9%	-6.1%
NNPL (% of loans)	1.0%	0.8%	0.8%	0.7%	0.7%	0.6%	0.6%	0.6%		
Provision Coverage (%)	75.1%	77.9%	76.1%	76.4%	74.8%	75.4%	74.2%	75.0%		
Advances (Rs bn)	28,152	29,513	30,582	31,993	32,350	33,452	35,195	37,040	15.8%	5.2%
Deposits (Rs bn)	40,457	41,903	42,136	44,238	45,312	46,892	47,622	49,161	11.1%	3.2%
•							SOURCE: INC	RED RESEAR	CH, COMPAN	Y REPORTS

V/E Man (Dame)		FY25F			FY26F			FY27F	
Y/E Mar (Rs m)	Earlier	Revised	% change	Earlier	Revised	% change	Earlier	Revised	% change
Net interest income	19,21,663	19,26,065	0.2%	22,17,925	22,24,371	0.3%	NA	22,24,371	NA
Non-interest Income	4,63,132	4,66,473	0.7%	5,12,166	5,15,726	0.7%	NA	5,15,726	NA
PPOP	9,97,635	10,42,719	4.5%	11,55,511	12,08,756	4.6%	NA	12,08,756	NA
PAT	6,21,768	6,55,319	5.4%	11,55,511	7,41,670	-35.8%	NA	7,41,670	NA
EPS (Rs)	69.7	73.4	5.4%	78.7	83.1	5.6%	NA	83.1	NA
BV (Rs)	463.6	476.0	2.7%	518.6	534.2	3.0%	NA	534.2	NA

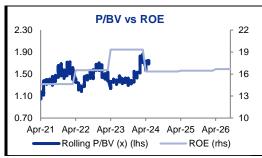
#### 4QFY24 earnings conference-call highlights

- Loan book guidance is reiterated at 15% yoy, with the market share increasing in loans and deposits.
- Domestic LDR guidance stands at 75%.
- Cost of deposits has plateaued in the previous quarter and NIM is guided to be stable.
- Employee expenses guidance is at Rs 650-700bn for FY25F. The additional cost on account of wage revision will be Rs5bn per month, which will result in an overall additional cost of Rs60bn in FY25F.
- Credit cost guidance is at 50bp from 62bp in FY24.
- Management sees no major impact of higher provisioning requirement for infrastructure loans, as per the Reserve Bank of India's recent draft circular.
- Interest on income from income-tax refund was at Rs13bn vs. Rs7.4bn in the previous quarter.
- Of the total advances, MCLR-linked loans were at ~37%, external benchmark-linked loans were at ~27%, fixed-rate loans were at ~21% and loans linked to treasury bills and other benchmarks were at ~15%.
- The outstanding written-off loan book stood at Rs1.75tr.





# **BY THE NUMBERS**





Profit & Loss					
(Rsm)	Mar-23A	Mar-24A	Mar-25F	Mar-26F	Mar-27F
Net Interest Income	1,448,405	1,598,758	1,926,065	2,224,371	2,555,424
Total Non-Interest Income	366,156	516,822	466,473	515,726	560,733
Operating Revenue	1,814,561	2,115,580	2,392,538	2,740,097	3,116,157
Total Non-Interest Expenses	(944,459)	(1,144,088)	(1,301,239)	(1,473,915)	(1,669,625)
Pre-provision Operating Profit	837,130	937,972	1,042,719	1,208,756	1,380,828
Total Provision Charges	(165,073)	(49,142)	(159,540)	(209,201)	(242,314)
Operating Profit After Provisions	672,056	888,830	883,180	999,555	1,138,514
Pretax Income/(Loss) from Assoc.					
Operating EBIT (incl Associates)	672,056	888,830	883,180	999,555	1,138,514
Non-Operating Income/(Expense)					
Profit Before Tax (pre-EI)	672,056	888,830	883,180	999,555	1,138,514
Exceptional Items		(71,000)			
Pre-tax Profit	672,056	817,830	883,180	999,555	1,138,514
Taxation	(169,732)	(207,063)	(227,860)	(257,885)	(293,737)
Consolidation Adjustments & Others					
Exceptional Income - post-tax					
Profit After Tax	502,325	610,766	655,319	741,670	844,777
Minority Interests					
Pref. & Special Div					
FX And Other Adj.					
Net Profit	502,325	610,766	655,319	741,670	844,777
Recurring Net Profit					

Mar-23A	Mar-24A	Mar-25F	Mar-26F	Mar-27F
98.7%	100.6%	105.4%	112.4%	117.8%
96.4%	99.7%	103.1%	109.0%	115.2%
35.7%	33.0%	30.9%	29.2%	27.7%
41.8%	38.1%	35.3%	32.9%	31.1%
58.0%	59.9%	62.1%	63.6%	65.1%
98.7%	100.6%	105.4%	112.4%	117.8%
10.2%	10.2%	9.9%	9.6%	9.3%
51.9%	51.1%	51.3%	50.8%	50.7%
0.56%	0.14%	0.40%	0.45%	0.45%
0.31%	0.08%	0.24%	0.28%	0.29%
	98.7% 96.4% 35.7% 41.8% 58.0% 98.7% 10.2% 51.9% 0.56%	98.7% 100.6% 96.4% 99.7% 35.7% 33.0% 41.8% 38.1% 58.0% 59.9% 98.7% 100.6% 10.2% 10.2% 51.9% 51.1% 0.56% 0.14%	98.7%         100.6%         105.4%           96.4%         99.7%         103.1%           35.7%         33.0%         30.9%           41.8%         38.1%         35.3%           58.0%         59.9%         62.1%           98.7%         100.6%         105.4%           10.2%         9.9%           51.9%         51.1%         51.3%           0.56%         0.14%         0.40%	98.7%         100.6%         105.4%         112.4%           96.4%         99.7%         103.1%         109.0%           35.7%         33.0%         30.9%         29.2%           41.8%         38.1%         35.3%         32.9%           58.0%         59.9%         62.1%         63.6%           98.7%         100.6%         105.4%         112.4%           10.2%         9.9%         9.6%           51.9%         51.1%         51.3%         50.8%           0.56%         0.14%         0.40%         0.45%

SOURCE: INCRED RESEARCH, COMPANY REPORTS



Banks | India State Bank of India | May 10, 2024

# BY THE NUMBERS...cont'd

Balance Sheet					
(Rsm)	Mar-23A	Mar-24A	Mar-25F	Mar-26F	Mar-27F
Total Gross Loans	31,992,692	37,039,708	42,702,076	49,706,580	57,906,036
Liquid Assets & Invst. (Current)	15,703,662	16,713,397	17,997,912	19,762,926	21,707,864
Other Int. Earning Assets					
Total Gross Int. Earning Assets	47,696,356	53,753,104	60,699,988	69,469,504	79,613,904
Total Provisions/Loan Loss Reserve					
Total Net Interest Earning Assets	47,696,356	53,753,104	60,699,988	69,469,504	79,613,904
Intangible Assets					
Other Non-Interest Earning Assets	3,970,616	4,509,642	5,082,195	5,768,113	6,552,631
Total Non-Interest Earning Assets	4,394,434	4,935,815	5,509,354	6,198,252	6,988,287
Cash And Marketable Securities	3,078,996	3,108,020	2,594,926	2,535,045	2,331,550
Long-term Investments					
Total Assets	55,169,784	61,796,940	68,804,272	78,202,800	88,933,736
Customer Interest-Bearing Liabilities	32,416,208	36,812,772	40,515,340	44,237,776	49,160,768
Bank Deposits					
Interest Bearing Liabilities: Others	3,146,556	4,172,977	4,260,434	4,931,352	5,975,609
Total Interest-Bearing Liabilities	35,562,764	40,985,748	44,775,776	49,169,128	55,136,376
Banks Liabilities Under Acceptances					
Total Non-Interest Bearing Liabilities	1,631,101	1,819,797	2,299,318	2,724,572	2,888,097
Total Liabilities	37,193,864	42,805,544	47,075,092	51,893,700	58,024,476
Shareholders Equity	3,276,085	3,772,465	4,247,572	4,766,741	5,358,085
Minority Interests					
Total Equity	3,276,085	3,772,465	4,247,572	4,766,741	5,358,085

Key Ratios					
	Mar-23A	Mar-24A	Mar-25F	Mar-26F	Mar-27F
Total Income Growth	20.0%	10.4%	20.5%	15.5%	14.9%
Operating Profit Growth	10.8%	11.7%	12.3%	16.0%	14.2%
Pretax Profit Growth	55%	22%	8%	13%	14%
Net Interest To Total Income	79.8%	75.6%	80.5%	81.2%	82.0%
Cost Of Funds	5.45%	6.67%	5.83%	5.41%	5.55%
Return On Interest Earning Assets	7.4%	8.2%	7.7%	7.3%	7.3%
Net Interest Spread	1.94%	1.51%	1.90%	1.91%	1.76%
Net Interest Margin (Avg Deposits)	4.71%	4.62%	4.98%	5.25%	5.47%
Net Interest Margin (Avg RWA)	5.29%	5.31%	5.76%	5.94%	6.03%
Provisions to Pre Prov. Operating Profit	20%	5%	15%	17%	18%
Interest Return On Average Assets	2.76%	2.73%	2.95%	3.03%	3.06%
Effective Tax Rate	25.3%	25.3%	25.8%	25.8%	25.8%
Net Dividend Payout Ratio	20.1%	22.4%			
Return On Average Assets	0.96%	1.17%	1.00%	1.01%	1.01%

SOURCE: INCRED RESEARCH, COMPANY REPORTS



Banks | India State Bank of India | May 10, 2024

#### **DISCLAIMER**

This report (including the views and opinions expressed therein, and the information comprised therein) has been prepared by Incred Research Services Private Ltd.(formerly known as Earnest Innovation Partners Private Limited) (hereinafter referred to as "IRSPL"). IRSPL is registered with SEBI as a Research Analyst vide Registration No. INH000011024. Pursuant to a trademark agreement, IRSPL has adopted "Incred Equities" as its trademark for use in this report.

The term "IRSPL" shall, unless the context otherwise requires, mean IRSPL and its affiliates, subsidiaries and related companies. This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject IRSPL and its affiliates/group companies to registration or licensing requirements within such jurisdictions.

This report is being supplied to you strictly on the basis that it will remain confidential. No part of this report may be (i) copied, photocopied, duplicated, stored or reproduced in any form by any means; or (ii) redistributed or passed on, directly or indirectly, to any other person in whole or in part, for any purpose without the prior written consent of IRSPL.

The information contained in this report is prepared from data believed to be correct and reliable at the time of issue of this report.

IRSPL is not required to issue regular reports on the subject matter of this report at any frequency and it may cease to do so or change the periodicity of reports at any time. IRSPL is not under any obligation to update this report in the event of a material change to the information contained in this report. IRSPL has not any and will not accept any, obligation to (i) check or ensure that the contents of this report remain current, reliable or relevant; (ii) ensure that the content of this report constitutes all the information a prospective investor may require; (iii) ensure the adequacy, accuracy, completeness, reliability or fairness of any views, opinions and information, and accordingly, IRSPL and its affiliates/group companies (and their respective directors, associates, connected persons and/or employees) shall not be liable in any manner whatsoever for any consequences (including but not limited to any direct, indirect or consequential losses, loss of profits and damages) of any reliance thereon or usage thereof.

Unless otherwise specified, this report is based upon reasonable sources. Such sources will, unless otherwise specified, for market data, be market data and prices available from the main stock exchange or market where the relevant security is listed, or, where appropriate, any other market. Information on the accounts and business of company(ies) will generally be based on published statements of the company(ies), information disseminated by regulatory information services, other publicly available information and information resulting from our research. Whilst every effort is made to ensure that statements of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable as of the date of the document in which they are contained and must not be construed as a representation that the matters referred to therein will occur. Past performance is not a reliable indicator of future performance. The value of investments may go down as well as up and those investing may, depending on the investments in question, lose more than the initial investment. No report shall constitute an offer or an invitation by or on behalf of IRSPL and its affiliates/group companies to any person to buy or sell any investments.

The opinions expressed are based on information which are believed to be accurate and complete and obtained through reliable public or other non-confidential sources at the time made. (Information barriers and other arrangements may be established where necessary to prevent conflicts of interests arising. However, the analyst(s) may receive compensation that is based on his/their coverage of company(ies) in the performance of his/their duties or the performance of his/their recommendations. In reviewing this report, an investor should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additional information is, subject to the duties of confidentiality, available on request. The report is not a "prospectus" as defined under Indian Law, including the Companies Act, 2013, and is not, and shall not be, approved by, or filed or registered with, any Indian regulator, including any Registrar of Companies in India, SEBI, any Indian stock exchange, or the Reserve Bank of India. No offer, or invitation to offer, or solicitation of subscription with respect to any such securities listed or proposed to be listed in India is being made, or intended to be made, to the public, or to any member or section of the public in India, through or pursuant to this report.

The research analysts, strategists or economists principally responsible for the preparation of this research report are segregated from the other activities of IRSPL. Information barriers and other arrangements have been established, as required, to prevent any conflicts of interests.

The research analysts, strategists or economists principally responsible for the preparation of this research report are segregated from the other activities of IRSPL. Information barriers and other arrangements have been established, as required, to prevent any conflicts of interests.

IRSPL may have issued other reports (based on technical analysis, event specific, short term views etc.) that are inconsistent with and reach different conclusion from the information presented in this report.

Holding of Analysts/Relatives of Analysts, IRSPL and Associates of IRSPL in the covered securities, as on the date of publishing of this report



Banks | India State Bank of India | May 10, 2024

	Analyst/ Relative	Entity/ Associates
any financial interests in the company covered in this report (subject company) and nature of such financial interest	YES	NO
actual/beneficial ownership of 1% or more in securities of the subject company at the end of the month immediately preceding the date of publication of the research report or date of the public appearance;	NO	NO
any other material conflict of interest at the time of publication of the research report or at the time of public appearance	NO	NO
received any compensation from the subject company in the past twelve months for investment banking or merchant banking or brokerage services or investment advisory or depository or distribution from the subject company in the last twelve months for products/services other than investment banking or merchant banking or broker- age services or investment advisory or depository or distribution from the subject company in the last twelve months	NO	NO
managed or co-managed public offering of securities for the subject company in the last twelve months	NO	NO
received any compensation or other benefits from the subject company or third party in connection with the research report	NO	NO
served as an officer, director or employee of the subject company	NO	NO
been engaged in market making activity for the subject company	NO	NO

#### **Analyst declaration**

- The analyst responsible for the production of this report hereby certifies that the views expressed herein accurately and exclusively reflect his or her personal views and opinions about any and all of the issuers or securities analysed in this report and were prepared independently and autonomously in an unbiased manner.
- No part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendations(s) or view(s) in this report or based any specific investment banking transaction.
- The analyst(s) has(have) not had any serious disciplinary action taken against him/her(them).
- The analyst, strategist, or economist does not have any material conflict of interest at the time of publication of this report.
- The analyst(s) has(have) received compensation based upon various factors, including quality, accuracy and value of research, overall firm
  performance, client feedback and competitive factors.

IRSPL and/or its affiliates and/or its Directors/employees may own or have positions in securities of the company(ies) covered in this report or any securities related thereto and may from time to time add to or dispose of, or may be materially interested in, any such securities.

IRSPL and/or its affiliates and/or its Directors/employees may do and seek to do business with the company(ies) covered in this research report and may from time to time (a) buy/sell the securities covered in this report, from time to time and/or (b) act as market maker or have assumed an underwriting commitment in securities of such company(ies), and/or (c) may sell them to or buy them from customers on a principal basis and/or (d) may also perform or seek to perform significant investment banking, advisory, underwriting or placement services for or relating to such company(ies) and/or (e) solicit such investment, advisory or other services from any entity mentioned in thisreport and/or (f) act as a lender/borrower to such company and may earn brokerage or other compensation. However, Analysts are forbidden to acquire, on their own account or hold securities (physical or uncertificated, including derivatives) of companies in respect of which they are compiling and producing financial recommendations or in the result of which they play a key part.