

India

December 18, 2023 - 8:40 AM

## Underweight (no change)

# **Agribusiness**

# All is not well for sugar sector

- Notifications from GoI, first on 7<sup>th</sup> Dec and then on 15<sup>th</sup> Dec 2023, have rattled the industry. In our report, we contemplate on the impact of these notifications.
- The news about not using sugarcane juice and B-heavy molasses for making ENA could, in our view, send top IMIL makers back to the drawing broad.
- We retain our pessimistic view on the sugar industry in the near term.

# Notification on 7<sup>th</sup> Dec 2023 (Fig.2)

The Government of India or Gol directed all sugar mills and distilleries in the country not
to use sugarcane juice/sugar syrup for making ethanol in Ethanol Supply Year or ESY
2023-24 with immediate effect. However, the supply of ethanol made from B-heavy
molasses in the case of orders already received from oil marketing companies or OMCs
will continue.

### Notification on 15th Dec 2023 (Fig.3)

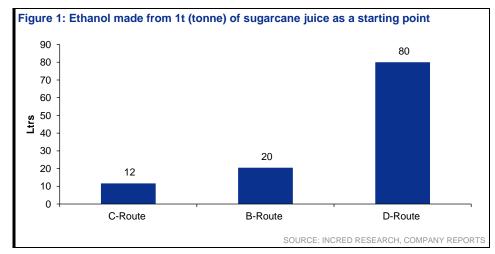
- Gol directs OMCs to reissue the orders given to sugar mills for ethanol made from sugar cane juice and B-molasses for ESY2023-24 with immediate effect.
- No diversion of sugarcane juice and B-molasses is allowed for making extra neutral alcohol or ENA.

#### First-order impact of these notifications

- The general opinion on the street regarding the notifications is that they fix everything, with things going back to normal. However, we vehemently disagree with this view.
- The quantum of orders received has not been disclosed by various sugar mills in respect of ethanol made from B-heavy molasses.
- While there is a general assumption that OMCs have ordered 2.5-3bnL of ethanol made via the B-molasses route, the actual figure is not officially out and we believe the allocation is for ~1.50bnL only.
- OMCs may reissue the orders for ethanol made from the sugarcane juice route but the time for making ethanol from this route is running out.

#### Second-order impact of these notifications

- Gol wants to rebuild sugar inventory in the country, and the same is normally determined by regulations but actually done by sugar mills. The balance sheets of sugar companies, which are lean now, will start stretching again.
- Panic in the foodgrain industry will force stocking, adding fuel to the fire and raising the prices of food grains.
- Hence, the pressure will spread to the grain distillation segment too, with a price hike required to keep the blending going.
- The Pandora's box is open on the interpretation of "no diversion of sugarcane juice and B-molasses to ENA" as top IMIL (Indian Made Indian Liquor) makers will feel the heat because of their dependence on ENA.



#### Research Analyst(s)

Nitin AWASTHI T (91) 22 4161 1550 E nitin.awasthi@incredresearch.com Figure 2: Gol notification on 7th Dec 2023

F. No. 3(2)/2023-SP
Government of India
Ministry of Consumer Affairs, Food and Public Distribution
Department of Food and Public Distribution
(Directorate of Sugar & Vegetable Oils)
Krishi Bhawan, New Delhi.
Dated: 07th December, 2023

To,

CEOs/MDs of all Sugar Mills/Distilleries.

Subject: Supply of ethanol from sugar/molasses based distilleries-reg.

Sir/Madam,

In exercise of powers conferred under the Essential Commodities Act, 1955, Department Food & Public Distribution (DFPD) monitors the production, sale and stock availability of sugar in the country to ensure sufficient availability of sugar for domestic consumption at stable prices by implementation of the Sugar (Control) Order 1966.

In exercise of powers conferred under clause 4 & 5 of the Sugar (Control)
 Order 1966, it is directed to all sugar mills and distilleries not to use Sugar
 Cane Juice/Sugar Syrup for Ethanol in ESY 2023-24 with immediate effect.
 Supply of ethanol from existing offers received by OMCs from B-Heavy molasses will continue.

Yours faithfully,

(Sangeet) Director (Sugar) Tele: 23383760

#### Copy to:

- Secretary, Ministry of Petroleum & Natural Gas Shastri Bhawan, Dr. Rajendra Prasad Road, New Delhi - 110001. {with a request to issue suitable directions to all the OMCs}.
- MD BPCL / MD IOCL /MD HPCL (for compliance).

SOURCE: GOI

Commodities | India Agribusiness | December 18, 2023

#### Figure 3: Gol notification on 15th Dec 2023

F. No. 3(2)/2023-SP
Government of India
Ministry of Consumer Affairs, Food and Public Distribution
Department of Food and Public Distribution
(Directorate of Sugar & Vegetable Oils)
Krishi Bhawan, New Delhi.

Dated: 15th December, 2023

To,

CEOs/MDs of all Sugar Mills/Distilleries.

Subject: Supply of ethanol from sugar/molasses based distilleries-reg.

#### Sir/Madam.

In continuation to the Order of even No. dated 07 December 2023, following instructions are issued in exercise of powers conferred under clause 4 & 5 of the Sugar (Control) Order 1966;

- a. OMCs will issue a revised allocation of Sugarcane Juice (SCJ) and B Heavy Molasses (BHM) based ethanol for ESY 2023-24, to each distillery, and inform DFPD after placement of revised contracts.
- b. On receipt of such communication from OMCs for the revised quantity of SCJ & BHM based ethanol as mentioned above, all sugar mills and distilleries will supply ethanol strictly as per the revised quantity of SCJ & BHM ethanol.
- No diversion of sugarcane juice and B Heavy molasses is allowed for production of Rectified Spirit (RS)/Extra Neutral Alcohol (ENA).
- All molasses based distilleries will endeavour to make ethanol from C Heavy molasses.

Yours faithfully,

(Sangeet) Director (Sugar) Tele: 23383760

#### Copy to:

The Secretary, Ministry of Petroleum & Natural Gas Shastri Bhawan, Dr. Rajendra Prasad Road, New Delhi - 110001 For information with a request to issue suitable directions to all the OMCs (including Private OMCs).

SOURCE: GOI



Commodities | India Agribusiness | December 18, 2023

#### **DISCLAIMER**

This report (including the views and opinions expressed therein, and the information comprised therein) has been prepared by Incred Research Services Private Ltd.(formerly known as Earnest Innovation Partners Private Limited) (hereinafter referred to as "IRSPL"). IRSPL is registered with SEBI as a Research Analyst vide Registration No. INH000011024. Pursuant to a trademark agreement, IRSPL has adopted "Incred Equities" as its trademark for use in this report.

The term "IRSPL" shall, unless the context otherwise requires, mean IRSPL and its affiliates, subsidiaries and related companies. This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject IRSPL and its affiliates/group companies to registration or licensing requirements within such jurisdictions.

This report is being supplied to you strictly on the basis that it will remain confidential. No part of this report may be (i) copied, photocopied, duplicated, stored or reproduced in any form by any means; or (ii) redistributed or passed on, directly or indirectly, to any other person in whole or in part, for any purpose without the prior written consent of IRSPL.

The information contained in this report is prepared from data believed to be correct and reliable at the time of issue of this report.

IRSPL is not required to issue regular reports on the subject matter of this report at any frequency and it may cease to do so or change the periodicity of reports at any time. IRSPL is not under any obligation to update this report in the event of a material change to the information contained in this report. IRSPL has not any and will not accept any, obligation to (i) check or ensure that the contents of this report remain current, reliable or relevant; (ii) ensure that the content of this report constitutes all the information a prospective investor may require; (iii) ensure the adequacy, accuracy, completeness, reliability or fairness of any views, opinions and information, and accordingly, IRSPL and its affiliates/group companies (and their respective directors, associates, connected persons and/or employees) shall not be liable in any manner whatsoever for any consequences (including but not limited to any direct, indirect or consequential losses, loss of profits and damages) of any reliance thereon or usage thereof.

Unless otherwise specified, this report is based upon reasonable sources. Such sources will, unless otherwise specified, for market data, be market data and prices available from the main stock exchange or market where the relevant security is listed, or, where appropriate, any other market. Information on the accounts and business of company(ies) will generally be based on published statements of the company(ies), information disseminated by regulatory information services, other publicly available information and information resulting from our research. Whilst every effort is made to ensure that statements of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable as of the date of the document in which they are contained and must not be construed as a representation that the matters referred to therein will occur. Past performance is not a reliable indicator of future performance. The value of investments may go down as well as up and those investing may, depending on the investments in question, lose more than the initial investment. No report shall constitute an offer or an invitation by or on behalf of IRSPL and its affiliates/group companies to any person to buy or sell any investments.

The opinions expressed are based on information which are believed to be accurate and complete and obtained through reliable public or other non-confidential sources at the time made. (Information barriers and other arrangements may be established where necessary to prevent conflicts of interests arising. However, the analyst(s) may receive compensation that is based on his/their coverage of company(ies) in the performance of his/their duties or the performance of his/their recommendations. In reviewing this report, an investor should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additional information is, subject to the duties of confidentiality, available on request. The report is not a "prospectus" as defined under Indian Law, including the Companies Act, 2013, and is not, and shall not be, approved by, or filed or registered with, any Indian regulator, including any Registrar of Companies in India, SEBI, any Indian stock exchange, or the Reserve Bank of India. No offer, or invitation to offer, or solicitation of subscription with respect to any such securities listed or proposed to be listed in India is being made, or intended to be made, to the public, or to any member or section of the public in India, through or pursuant to this report.

The research analysts, strategists or economists principally responsible for the preparation of this research report are segregated from the other activities of IRSPL. Information barriers and other arrangements have been established, as required, to prevent any conflicts of interests.

The research analysts, strategists or economists principally responsible for the preparation of this research report are segregated from the other activities of IRSPL. Information barriers and other arrangements have been established, as required, to prevent any conflicts of interests.

IRSPL may have issued other reports (based on technical analysis, event specific, short term views etc.) that are inconsistent with and reach different conclusion from the information presented in this report.

Holding of Analysts/Relatives of Analysts, IRSPL and Associates of IRSPL in the covered securities, as on the date of publishing of this report



Commodities | India Agribusiness | December 18, 2023

	Analyst/ Relative	Entity/ Associates
any financial interests in the company covered in this report (subject company) and nature of such financial interest	NO	NO
actual/beneficial ownership of 1% or more in securities of the subject company at the end of the month immediately preceding the date of publication of the research report or date of the public appearance;	NO	NO
any other material conflict of interest at the time of publication of the research report or at the time of public appearance	NO	NO
received any compensation from the subject company in the past twelve months for investment banking or merchant banking or brokerage services or investment advisory or depository or distribution from the subject company in the last twelve months for products/services other than investment banking or merchant banking or broker- age services or investment advisory or depository or distribution from the subject company in the last twelve months	NO	NO
managed or co-managed public offering of securities for the subject company in the last twelve months	NO	NO
received any compensation or other benefits from the subject company or third party in connection with the research report	NO	NO
served as an officer, director or employee of the subject company	NO	NO
been engaged in market making activity for the subject company	NO	NO

#### **Analyst declaration**

- The analyst responsible for the production of this report hereby certifies that the views expressed herein accurately and exclusively reflect his
  or her personal views and opinions about any and all of the issuers or securities analysed in this report and were prepared independently and
  autonomously in an unbiased manner.
- No part of the compensation of the analyst(s) was, is, or will be directly or indirectly related to the inclusion of specific recommendations(s) or view(s) in this report or based any specific investment banking transaction.
- The analyst(s) has(have) not had any serious disciplinary action taken against him/her(them).
- The analyst, strategist, or economist does not have any material conflict of interest at the time of publication of this report.
- The analyst(s) has(have) received compensation based upon various factors, including quality, accuracy and value of research, overall firm
  performance, client feedback and competitive factors.

IRSPL and/or its affiliates and/or its Directors/employees may own or have positions in securities of the company(ies) covered in this report or any securities related thereto and may from time to time add to or dispose of, or may be materially interested in, any such securities.

IRSPL and/or its affiliates and/or its Directors/employees may do and seek to do business with the company(ies) covered in this research report and may from time to time (a) buy/sell the securities covered in this report, from time to time and/or (b) act as market maker or have assumed an underwriting commitment in securities of such company(ies), and/or (c) may sell them to or buy them from customers on a principal basis and/or (d) may also perform or seek to perform significant investment banking, advisory, underwriting or placement services for or relating to such company(ies) and/or (e) solicit such investment, advisory or other services from any entity mentioned in thisreport and/or (f) act as a lender/borrower to such company and may earn brokerage or other compensation. However, Analysts are forbidden to acquire, on their own account or hold securities (physical or uncertificated, including derivatives) of companies in respect of which they are compiling and producing financial recommendations or in the result of which they play a key part.