

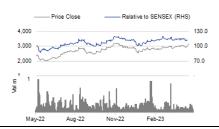
India

HOLD (previously ADD)

Consensus ratings*: Buy 17 Hold 4 Sell 6 Current price: Rs3.178 Target price: Rs3.324 Previous target: Rs3.082 Up/downside: 4.6% InCred Research / Consensus: 8.3% JKCE.BO Reuters: Bloomberg: JKCE IN US\$2.968m Market cap: Rs245,482m US\$4.2m Average daily turnover: Rs343.7m Current shares o/s: 77.3m 36.6% Free float: *Source: Bloomberg

Key changes in this note

- ➤ Maintain net sales for FY24F-25F.
- Raise EBITDA by 1%-2% for FY24F-25F.
- Rating downgrade to HOLD from ADD.



		Source: Bloomberg		
Price performance	1M	ЗМ	12M	
Absolute (%)	6.2	14.9	31.0	
Relative (%)	3.0	7.6	15.6	

Major shareholders	% held
Promoter & Promoter Group	45.8
Fidelity Investment Trust Fidelity	5.5
Mirae Asset Emerging Fund	5.1

Analyst(s)



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J K Cement Ltd

Strong 4QFY23; rich valuation limits upside

- 4QFY23 consolidated EBITDA stood at ~Rs3.5bn, down 9% yoy but up 41% qoq and 9% above our estimate, due to higher-than-expected realization.
- We broadly maintain our FY24F-25F EBITDA. JK Cement (JKCE) aims to raise its grinding capacity to 25mtpa by 1HFY25F.
- Downgrade the rating on JKCE to HOLD on rich valuation post stock run-up.

Steady volume/realization; new expansion provides growth visibility

JK Cement or JKCE's 4QFY23 grey cement volume (consol.) rose by ~17% yoy/13% qoq to 4.14mt driven by its new Central India capacity {via subsidiary Jaykay Cem (Central)}, operated at ~60% capacity in 4Q). Grey segment realization improved by 1.7% qoq on regional price hikes, lower clinker sales and higher trade sales. Further, JKCE witnessed a marginal reduction in pricing from exit prices of Mar 2023. With onset of the monsoon season, any major price hike could be only post-monsoon. JKCE sees ~15% yoy volume growth in grey cement in FY24F with 2.5-3mt volume (~65% utilization) targeted from Central India plant. JKCE is on track for ~3.5mtpa grinding capacity, which includes the capacity in Ujjain (by FY24F-end) and Prayagraj (acquired land, to be commissioned by 2QFY25). Paint business revenue target of Rs1.5-1.8bn in FY24F & Rs2.7-3bn in FY25F.

Blended EBITDA/t up at ~Rs766; further rise to ~Rs1,000 by 2QFY24F

Blended cost/t rose by ~6% yoy while it fell by 2% qoq to Rs5,324 during 4QFY23. Blended fuel consumption cost declined from Rs2.6/Kcal qoq to Rs2.4/Kcal in 4Q, and JKCE believes the cost can come down to Rs1.8/Kcal by 3QFY24F while pet-coke price could fall by ~US\$20/t in 1Q-2QFY24F. Lead distance declined to 438km vs. 470km qoq, and JKCE targets 425-430km lead distance in the medium term. JKCE expects EBITDA/t to improve by Rs75 in each of the next two quarters and rise to Rs1,000 by 2HFY24F.

Leverage almost at peak level; deleveraging to kick in post FY24F

Capex guidance at Rs12-14bn for FY24F and of this, Rs1.5bn is towards WHRS at South India plant, spill-over capex to Panna & Hamirpur plants at Rs1.5-2bn, capex of Ujjain unit at Rs3bn, of Prayagraj unit at Rs1.25-1.5bn and normal capex of Rs2.5bn. For FY25F, capex guidance is at Rs7-8bn, and this includes spill-over capex of Ujjain unit at Rs500m and Prayagraj unit's capex of Rs3.25-3.5bn. Consol. net debt stood at Rs29.1bn as at end-Mar 2023. Net debt at Rs34bn seems to have peaked with major expansions completed.

Downgrade rating to HOLD on rich valuation

JKCE trades at FY24F/25F EV/EBITDA of 15x/12.9x, respectively. We like JKCE's presence and new expansion in the regions having favourable demand and pricing, but we feel the current EV/t limits any further upside in the stock. We downgraded our rating to HOLD (ADD earlier) with an EV/EBITDA-based TP of Rs3,324 (Rs3,082 earlier), set at 13.5x FY25F. **Downside risks**: Weak demand, pricing pressure, delay in commissioning of capacity. **Upside risks**: Strong demand & pricing, sharp deleveraging, and cost control.

Financial Summary	Mar-21A	Mar-22A	Mar-23A	Mar-24F	Mar-25F
Revenue (Rsm)	66,061	79,908	97,202	110,501	119,179
Operating EBITDA (Rsm)	15,387	14,824	13,143	18,861	21,276
Net Profit (Rsm)	7,097	6,871	4,263	7,882	9,525
Core EPS (Rs)	91.9	88.9	55.2	102.0	123.3
Core EPS Growth	44.1%	(3.2%)	(38.0%)	84.9%	20.8%
FD Core P/E (x)	34.60	35.73	57.59	31.15	25.78
DPS (Rs)	15.0	15.0	15.0	17.3	21.0
Dividend Yield	0.47%	0.47%	0.47%	0.66%	0.80%
EV/EBITDA (x)	17.29	18.78	21.76	15.08	12.98
P/FCFE (x)	62.45	539.10	(90.96)	637.38	13.72
Net Gearing	56.0%	77.5%	88.1%	74.7%	51.7%
P/BV (x)	6.57	5.68	5.24	4.62	4.05
ROE	21.0%	17.0%	9.5%	15.8%	16.7%
% Change In Core EPS Estimates				(0.39%)	(0.36%)
InCred Research/Consensus EPS (x)					

SOURCE: INCRED RESEARCH, COMPANY REPORTS



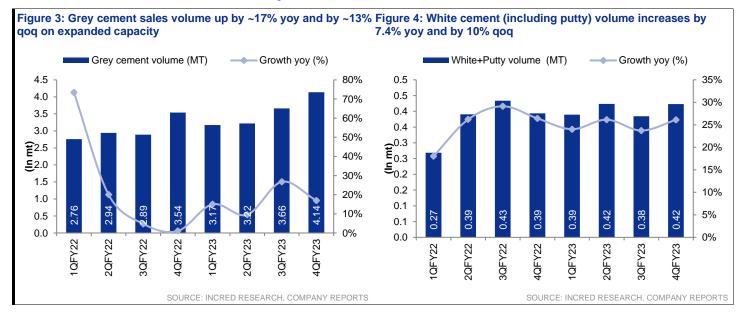
Strong 4QFY23; rich valuation limits upside

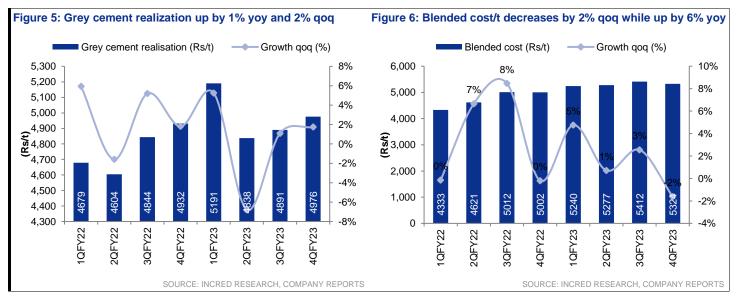
Particulars (Rs m)	4QFY23	4QFY23F	3QFY23	4QFY22		% Change	
				·	4QFY23F	3QFY23	4QFY22
Net Sales	27,779	26,730	24,361	23,512	4%	14%	18%
Raw Materials Consumed	4,556	4,486	4,123	4,241	2%	11%	7%
Freight and Forwarding Expenses	5,905	5,631	5,179	4,870	5%	14%	21%
Power and Fuel Cost	7,748	7,281	6,960	5,243	6%	11%	48%
Employee Cost	1,681	1,813	1,601	1,358	-7%	5%	24%
Other Expenses	4,393	4,325	4,025	3,958	2%	9%	11%
Total Expenditure	24,284	23,536	21,887	19,670	3%	11%	23%
EBITDA	3,495	3,194	2,474	3,842	9%	41%	-9%
Depreciation	1,285	1,162	1,181	908	11%	9%	42%
EBIT	2,210	2,032	1,293	2,934	9%	71%	-25%
Interest	1,011	789	787	726	28%	29%	39%
Other Income	380	384	187	418	-1%	103%	-9%
PBT	1,578	1,627	693	2,627	-3%	128%	-40%
Tax	481	488	320	630	-2%	50%	-24%
PAT before MI & Associates	1,097	1,139	373	1,997	-4%	194%	-45%
Minority Interest	22	20	18	17	10%	19%	29%
Profit from Assoc.	3	0	-1	-2			
Recurring PAT	1,123	1,159	390	2,011	-3%	188%	-44%
Extraordinary Items	0	0	0	0			
Reported PAT	1,123	1,159	390	2,011	-3%	188%	-44%
EPS (Rs)	14.2	15.0	4.8	25.8	-5%	194%	-45%
Gross Margin	34%	35%	33%	39%	-46 bp	120 bp	-450 bp
EBITDA Margin	12.6%	12.0%	10.2%	16.3%	63 bp	243 bp	-376 bp
EBIT Margin	8%	8%	5%	12%	35 bp	265 bp	-452 bp
PBT Margin	6%	6%	3%	11%	-41 bp	284 bp	-549 bp
PAT Margin	4%	4%	2%	9%	-29 bp	244 bp	-451 bp
Tax Rate	30%	30%	46%	24%	47 bp	-1,575 bp	647 bp
Cost items as % of Sales							
Raw Material Cost	16%	17%	17%	18%	-38 bp	-52 bp	-164 bp
Freight Cost	21%	21%	21%	21%	19 bp	0 bp	54 br
P&F Cost	28%	27%	29%	22%	65 bp	-68 bp	559 br

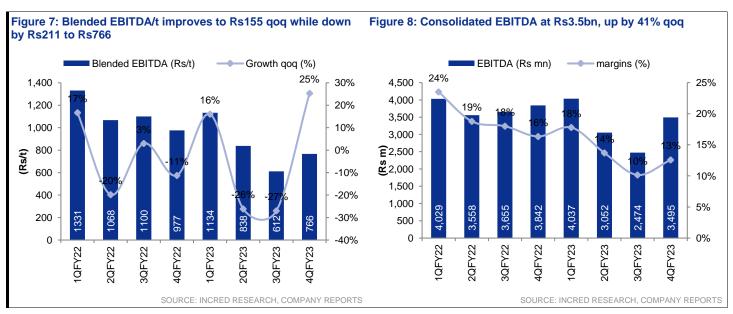
Dan tanna anabada	405700	405/005	205702	4057400	% Change		
Per tonne analysis	4QFY23	4QFY23F	3QFY23	4QFY22 —	4QFY23F	3QFY23	4QFY2
Sales Volume (grey+white)	4.56	4.50	4.04	3.93	1%	12.8%	16.0%
Blended Realization/t	6,091	5,940	6,023	5,979	2.5%	1.1%	1.9%
EBITDA/t	766	710	612	977	8%	25%	-22%
Raw Material Cost/t	999	997	1,019	1,078	0%	-2%	-79
P&F Cost/t	1,699	1,620	1,721	1,333	5%	-1%	279
Freight Cost/t	1,295	1,280	1,281	1,239	1%	1%	5%
Employee Cost/t	369	355	396	345	4%	-7%	7%
Other Expenses/t	963	940	995	1,006	2%	-3%	-49
Total Cost/t	5,324	5,192	5,412	5,002	3%	-2%	69



Key charts **>**







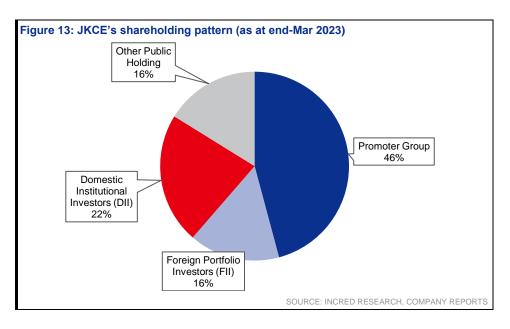


Rs. m	New		Old		Chang	ge (%)
	FY24F	FY25F	FY24F	FY25F	FY24F	FY25F
Sales	1,10,501	1,19,179	1,10,582	1,19,954	0%	-1%
EBITDA	18,861	21,276	18,553	21,094	2%	1%
Recurring PAT	7,882	9,525	7,811	9,541	1%	0%
EPS (Rs.)	102.0	123.3	101	123	1%	0%

Figure 10: Changes in our estimates vs. Bloomberg consensus estimates								
Rs. m	Incred	Incred		Consensus		e (%)		
	FY24F	FY25F	FY24F	FY25F	FY24F	FY25F		
Sales	1,10,501	1,19,179	1,08,825	1,19,526	2%	0%		
EBITDA	18,861	21,276	18,689	21,861	1%	-3%		
PAT	7,882	9,525	7,608	9,510	4%	0%		
	SOURCE: INC	RED RESEARC	H ESTIMATES	S, COMPANY	REPORTS, BL	OOMBERG		

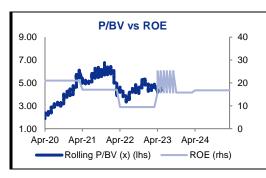
	FY21A	FY22A	FY23A	FY24F	FY25F
Volume (mtpa) (Grey + White)	12	14	16	18	20
Yoy	19%	17%	16%	15%	8%
Blended realization (per tonne)	5,593	5,759	6,013	5,961	5,974
Yoy	-6%	3%	4%	-1%	0%
Blended cost (per tonne)	4,353	4,780	5,319	5,047	5,010
Yoy	-7%	10%	11%	-5%	-1%
Blended EBITDA (per tonne)	1,322	1,089	832	1,039	1,089
Yoy	6%	-18%	-24%	25%	5%
EBITDA (Rs m)	15,387	14,824	13,143	18,861	21,276
Yoy	27%	-4%	-11%	44%	13%

Figure 12: Our target price of Rs3,32	4 is based on 13.5x FY25F EV/EBITDA
Valuation	TP
Target EV/EBITDA (x)	13.5
Target EV (Rs m)	2,87,222
Net debt / (cash) (Rs m)	30,365
No. of shares (m)	77
Fair value per share (Rs)	3,324
	SOURCE: INCRED RESEARCH ESTIMATES, COMPANY REPORTS





BY THE NUMBERS





Profit & Loss					
(Rs mn)	Mar-21A	Mar-22A	Mar-23A	Mar-24F	Mar-25F
Total Net Revenues	66,061	79,908	97,202	110,501	119,179
Gross Profit	66,061	79,908	97,202	110,501	119,179
Operating EBITDA	15,387	14,824	13,143	18,861	21,276
Depreciation And Amortisation	(3,062)	(3,425)	(4,582)	(5,132)	(5,338)
Operating EBIT	12,325	11,399	8,561	13,729	15,938
Financial Income/(Expense)	(2,528)	(2,697)	(3,122)	(3,590)	(3,536)
Pretax Income/(Loss) from Assoc.		(2)			
Non-Operating Income/(Expense)	1,130	1,429	874	1,180	1,298
Profit Before Tax (pre-EI)	10,927	10,129	6,313	11,319	13,700
Exceptional Items					
Pre-tax Profit	10,927	10,129	6,313	11,319	13,700
Taxation	(3,896)	(3,337)	(2,122)	(3,509)	(4,247)
Exceptional Income - post-tax					
Profit After Tax	7,031	6,792	4,191	7,810	9,453
Minority Interests	66	79	72	72	72
Preferred Dividends					
FX Gain/(Loss) - post tax					
Other Adjustments - post-tax					
Net Profit	7,097	6,871	4,263	7,882	9,525
Recurring Net Profit	7,097	6,871	4,263	7,882	9,525
Fully Diluted Recurring Net Profit	7,097	6,871	4,263	7,882	9,525

Cash Flow					
(Rs mn)	Mar-21A	Mar-22A	Mar-23A	Mar-24F	Mar-25F
EBITDA	15,387	14,824	13,143	18,861	21,276
Cash Flow from Invt. & Assoc.					
Change In Working Capital	(434)	8,813	4,112	(1,637)	671
(Incr)/Decr in Total Provisions					
Other Non-Cash (Income)/Expense	1,130	1,429	874	1,180	1,298
Other Operating Cashflow	422	(15,720)	(5,720)	3,280	12,280
Net Interest (Paid)/Received	(2,528)	(2,697)	(3,122)	(3,590)	(3,536)
Tax Paid	1,959	2,137	(2,122)	(3,509)	(4,247)
Cashflow From Operations	15,935	8,787	7,166	14,585	27,742
Capex	(7,590)	(15,275)	(25,563)	(14,000)	(7,000)
Disposals Of FAs/subsidiaries					
Acq. Of Subsidiaries/investments					
Other Investing Cashflow	(5,847)	5,312	4,296	3,800	(850)
Cash Flow From Investing	(13,437)	(9,964)	(21,267)	(10,200)	(7,850)
Debt Raised/(repaid)	1,434	1,632	11,402	(4,000)	(2,000)
Proceeds From Issue Of Shares			514		
Shares Repurchased					
Dividends Paid	(1,159)	(1,159)	(1,159)	(1,621)	(1,959)
Preferred Dividends					
Other Financing Cashflow	(1,649)	144	7,086	(1,208)	(9,708)
Cash Flow From Financing	(1,375)	617	17,844	(6,829)	(13,667)
Total Cash Generated	1,124	(560)	3,742	(2,444)	6,225
Free Cashflow To Equity	3,932	455	(2,699)	385	17,892
Free Cashflow To Firm	5,026	1,520	(10,980)	7,975	23,428

SOURCE: INCRED RESEARCH, COMPANY REPORTS



BY THE NUMBERS...cont'd

Balance Sheet					
(Rs mn)	Mar-21A	Mar-22A	Mar-23A	Mar-24F	Mar-25F
Total Cash And Equivalents	13,229	5,299	9,041	6,597	12,821
Total Debtors	3,615	4,268	4,801	5,147	5,551
Inventories	7,566	12,087	9,821	11,504	12,734
Total Other Current Assets	7,421	13,593	13,720	15,581	15,851
Total Current Assets	31,831	35,247	37,383	38,828	46,957
Fixed Assets	55,550	65,437	84,456	93,324	94,986
Total Investments	440	110	215	415	765
Intangible Assets	5,093	10,321	5,920	1,920	2,420
Total Other Non-Current Assets	5,806	2,916	4,877	4,877	4,877
Total Non-current Assets	66,889	78,783	95,468	100,536	103,048
Short-term Debt	4,086	8,683	8,941	8,941	8,941
Current Portion of Long-Term Debt					
Total Creditors	5,998	7,151	8,221	8,746	9,862
Other Current Liabilities	9,490	10,870	12,305	14,034	15,493
Total Current Liabilities	19,574	26,704	29,468	31,721	34,296
Total Long-term Debt	29,931	29,866	41,010	37,010	35,010
Hybrid Debt - Debt Component					
Total Other Non-Current Liabilities	12,105	14,553	15,949	17,949	20,449
Total Non-current Liabilities	42,036	44,419	56,959	54,959	55,459
Total Provisions					
Total Liabilities	61,610	71,123	86,427	86,679	89,755
Shareholders Equity	37,367	43,249	46,868	53,128	60,694
Minority Interests	(257)	(343)	(444)	(444)	(444)
Total Equity	37,110	42,906	46,424	52,684	60,250

Key Ratios					
	Mar-21A	Mar-22A	Mar-23A	Mar-24F	Mar-25F
Revenue Growth	13.9%	21.0%	21.6%	13.7%	7.9%
Operating EBITDA Growth	26.8%	(3.7%)	(11.3%)	43.5%	12.8%
Operating EBITDA Margin	23.3%	18.6%	13.5%	17.1%	17.9%
Net Cash Per Share (Rs)	(269.03)	(430.32)	(529.46)	(509.32)	(402.88)
BVPS (Rs)	483.61	559.72	606.56	687.58	785.50
Gross Interest Cover	4.88	4.23	2.74	3.82	4.51
Effective Tax Rate	35.7%	32.9%	33.6%	31.0%	31.0%
Net Dividend Payout Ratio	16.3%	16.9%	27.2%	20.6%	20.6%
Accounts Receivables Days	17.38	18.00	17.03	16.43	16.38
Inventory Days	39.97	44.88	41.13	35.22	37.12
Accounts Payables Days	39.31	36.87	33.38	33.79	34.69
ROIC (%)	17.7%	12.6%	8.3%	12.5%	14.4%
ROCE (%)	18.4%	14.9%	9.6%	14.1%	15.7%
Return On Average Assets	10.4%	8.9%	5.9%	8.4%	9.0%

SOURCE: INCRED RESEARCH, COMPANY REPORTS

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any other material conflict of interest at the time of publication of the research report or at the time of public appearance	NO	NO
received any compensation from the subject company in the past twelve months for investment banking or merchant banking or brokerage services or investment advisory or depository or distribution from the subject company in the last twelve months for products/services other than investment banking or merchant banking or broker- age services or investment advisory or depository or distribution from the subject company in the last twelve months	NO	NO
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